US Economic Research 22 November 2021



# **U.S. Data Review**

· Existing home sales: recovering

## Michael Moran

Daiwa Capital Markets America 212-612-6392 michael.moran@us.daiwacm.com

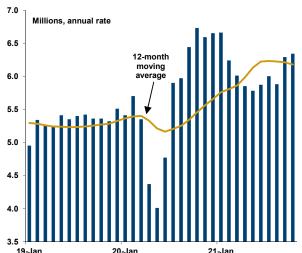
## **Existing Home Sales**

Sales of existing homes rose 0.8 percent in October, easily beating the consensus estimate of a 1.8 percent decline. The increase marked the fourth gain in the past five months, including a jump of 7.0 percent in September. Activity remains shy of the firm totals late last year and the start of this year, but the slide from February through May seems to be over (chart, left).

Sales firmed despite affordability issues associated with elevated home prices and a limited inventory of homes for sale. Recent hints of rents advancing faster than they were during the worst of the pandemic may have led some individuals into the home market. In addition, increases in interest rates may have motivated some buyers to make a purchase while rates were still near historical lows.

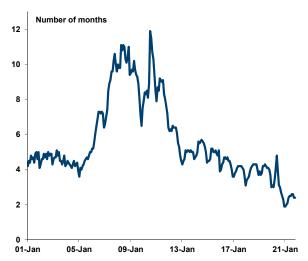
The number of homes for sale slipped 0.8 percent in October, a respectable showing for this month. (This series is not seasonally adjusted, and the number of homes on the market typically declines in October. The average change in the number of homes for sale was -2.8 percent in the prior 10 Octobers.). The number of homes for sale represented a supply of 2.4 months at the current sales pace, unchanged from September but a reading in the low end of the historical range (chart, right).

### **Existing Home Sales**



Source: National Association of Realtors via Haver Analytics

#### **Months' Supply of Unsold Homes**



Source: National Association of Realtors via Haver Analytics

This report is issued by Daiwa Securities Group Inc. through its relevant group companies. Daiwa Securities Group Inc. is the global brand name of Daiwa Securities Co. Ltd., Tokyo ("Daiwa Securities") and its subsidiaries worldwide that are authorized to do business within their respective jurisdictions. These include: Daiwa Capital Markets Hong Kong Kong Ltd. (Hong Kong), regulated by the Hong Kong Securities and Futures Commission, Daiwa Capital Markets Europe Limited (London), regulated by the Financial Conduct Authority and a member of the London Stock Exchange, and Daiwa Capital Markets America Inc. (New York), a U.S. brokerdealer registered with the U.S. Securities and Exchange Commission, a futures commission merchant regulated by the U.S. Commodity Futures Trading Commission, and a primary dealer in U.S. government securities. The data contained in this report were taken from statistical services, reports in our possession, and from other sources believed to be reliable. The opinions and estimates expressed are our own, and we make no representation or guarantee either as to accuracy, completeness or as to the existence of other facts or interpretations that might be significant.