

Outlook for 20Y JGB Auction

Good primary sale expected, but cautious stance needed for outright positions as upside may be limited

- ✓ We think about our bidding stance, expecting the 20Y JGB yield to move in a narrow range centered at 0.40% for a while
- ✓ In terms of the relative value, it would be worth considering (1) switching out from the 7Y sector, (2) the 10Y/20Y/30Y butterfly position at a level close to 20bp, or (3) purchasing asset swaps in long-term horizon

Strategic Memorandum DSTE408 FICC Research Dept.

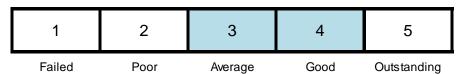
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Daiwa Securities Co. Ltd.

Auction Details

Auction Date: October 20, 2020
Issue Date: October 21, 2020
Maturity Date: September 20, 2040
Offering Amount: About 1.2 trillion yen

Exp. Rating on Auction Results



Moving in the 0.385-0.410% range since previous auction

The previous 20Y JGB auction was held at the 0.405-0.410% level (unch - +0.5bp vs. previous day's close) and went smoothly with the lowest accepted price of 99.75 yen (0.413%) vs. surveyed cut-off price range of 99.70-99.80 yen (0.410-0.416%). Since the auction, the 20Y JGB yield has remained range-bound between 0.385% and 0.410% on intraday basis. As of 15:00 today (Oct 19), WI barely traded, and on-the-run JL173 traded at 0.400-0.405% (unch - +0.5bp vs. previous day's close). With the yield level and also the current JL yield curve shape, bidding for new 20Y JGBs in new maturity basket (JL174) will likely take place at around 0.410-0.415%.

Due to Covid-19 pandemic, the global trend of fiscal expansion and accommodative monetary policy will likely continue We look at the environment surrounding the JGB market. US President Donald Trump, who tested positive for Covid-19 at the beginning of this month, has recovered incredibly and resumed campaign rallies for the presidential election. It seems that the mood of presidential candidate Joe Biden's advantage over President Trump is mounting. However, we think that an outcome of the presidential election is uncertain, given Mr. Trump's recent onslaught and the fact that his dramatic victory four years ago is still fresh in our mind. It is too difficult to factor US-specific factors in JGBs at the moment. Putting aside the US political situation to have a slightly longer-term perspective, we can say that caution remains strong about the spread of the coronavirus toward winter. This prevents us from having an optimistic outlook for the global economy. Regardless of who the next US President will be, a fiscal contraction is not expected, and the Fed is likely to maintain

^{*} New 20Y JGBs, JL174, will likely carry a 0.4% coupon.

^{**} On October 19, WI barely traded, and closed at 0.410% (unch v. previous day's close). JL173 traded at 0.400-0.405% (unch - +0.5bp) and closed at 0.400% (unch).



accommodative monetary easing stance. Also in Japan, the government is expected to formulate additional economic measures if needed, and the BOJ would keep the current yield curve control (YCC) policy persistently. In such a situation, we summarize key points to think about the bidding stance at tomorrow's auction as follows:

- ✓ Strong expectation on demand for new 20Y JGBs in new maturity basket (JL174) from investors above 0.4%: There are no strong worries about demand from investors for new 20Y JGBs in new maturity basket which are likely to be sold under par. This should serve as a good support for tomorrow's auction;
- ✓ In terms of relative value, the 20Y sector is undervalued vs. the 7Y sector on the curve: Our analysis based on data since the previous 20Y JGB auction shows that the 20Y sector is not noticeably expensive on the intermediate to superlong zone of the curve (Appendix 3). Rather, it has become more undervalued vs. the 7Y sector. During the most of the period since the previous auction, the 20Y asset swap spread has widened (cash richer), albeit moderately. However, we think that even the current level would not discourage market participants from buying new 20Y JGBs (given Z scores and others, Appendix 6);
- ✓ Primary dealers do not appear short enough in the 20Y sector: As short-covering is limited, upside may be limited in the secondary market even if tomorrow's auction goes well. 20Y JGBs have been facing strong upside resistance at the level below 0.4% in the secondary market.

Good primary sale expected, but cautious stance needed for outright positions as upside may be limited All in all, tomorrow's auction is expected to go well backed by demand from investors. However, as mentioned above, the upside may be limited in the secondary market, which should lead to a cautious stance in taking outright positions. We would like to think about our bidding stance, expecting the 20Y JGB yield to move in a narrow range centered at 0.40% in the near term. In terms of relative value, we think about switching out from the 7Y sector (including positioning vs. JGB futures) in anticipation of a correction of the aforementioned cheapness. In addition, the 10Y/20Y/30Y position (buying 20Y/selling 10Y and 30Y) may work well at the level near to 20bp (based on JL174, Appendix 5). Even if the shape of the yield curve is unchanged, positive carry is expected, and the position can serve as a cushion in the case of steepening of the 10-30Y zone. Moreover, buying asset swaps is also worth considering, especially for investors with longer investment horizon. We can expect positive carry, and moderate widening may continue partly due to the widening trend in the US superlong zone (30Y) which is probably caused by cautions about fiscal expansion.

20Y JGB Auction Results

| Auction Date | Issue # | Coupon (%) | Maturity Date | Issue Size (billion yen) | B/C | Average Accepted Price (Yen) | Lowest Accepted Price (Yen) | Tail (Yen) | Average Accepted Yield (%) | Highest Accepted Yield (%) | Tail (%) | Allotment (%) | Rating |
|-----------------|---------|------------|------------------|-----------------------------------|------|---------------------------------------|--------------------------------------|---------------|----------------------------------|----------------------------------|----------|---------------|--------|
| 10/20/20 | 174 | 0.4* | 9/20/40 | 1,200** | | | | | | | | | |
| 9/10/20 | 173R | 0.4 | 6/20/40 | 1,243.1 | 3.69 | 99.85 | 99.75 | 0.10 | 0.408 | 0.413 | 0.005 | 75.5975 | Avg |
| 8/25/20 | 173R | 0.4 | 6/20/40 | 1,316.2 | 3.92 | 99.94 | 99.90 | 0.04 | 0.403 | 0.405 | 0.002 | 67.8187 | Good |
| 7/21/20 | 173 | 0.4 | 6/20/40 | 1,313.4 | 3.80 | 99.70 | 99.65 | 0.05 | 0.416 | 0.419 | 0.003 | 28.5714 | Good |
| 6/26/20 | 172R | 0.4 | 3/20/40 | 977.7 | 3.87 | 100.24 | 100.20 | 0.04 | 0.386 | 0.389 | 0.003 | 59.9036 | Good |
| 5/20/20 | 172R | 0.4 | 3/20/40 | 957.3 | 4.25 | 101.26 | 101.20 | 0.06 | 0.332 | 0.335 | 0.003 | 36.3983 | Good |
| 4/21/20 | 172 | 0.4 | 3/20/40 | 899.4 | 3.58 | 101.21 | 101.10 | 0.11 | 0.335 | 0.340 | 0.005 | 16.5349 | Avg |
| 3/12/20 | 171R | 0.3 | 12/20/39 | 963.5 | 3.69 | 100.98 | 100.90 | 0.08 | 0.248 | 0.252 | 0.004 | 97.2897 | Good |
| 2/20/20 | 171R | 0.3 | 12/20/39 | 969.8 | 3.99 | 101.27 | 101.25 | 0.02 | 0.232 | 0.234 | 0.002 | 81.9560 | Good |
| 1/17/20 | 171 | 0.3 | 12/20/39 | 899.1 | 3.83 | 99.99 | 99.90 | 0.09 | 0.300 | 0.305 | 0.005 | 93.4722 | Good |
| 12/17/19 | 170R | 0.3 | 9/20/39 | 1,027.5 | 4.10 | 100.25 | 100.20 | 0.05 | 0.286 | 0.289 | 0.003 | 30.5611 | Good |
| 11/20/19 | 170R | 0.3 | 9/20/39 | 1,032.8 | 4.21 | 100.63 | 100.60 | 0.03 | 0.266 | 0.268 | 0.002 | 43.6701 | Good |
| 10/24/19 | 170 | 0.3 | 9/20/39 | 899.3 | 3.91 | 101.04 | 100.95 | 0.09 | 0.245 | 0.249 | 0.004 | 57.2532 | Avg |
| 9/18/19 | 169R | 0.3 | 6/20/39 | 949.3 | 3.48 | 101.79 | 101.70 | 0.09 | 0.205 | 0.210 | 0.005 | 20.3703 | Good |

 $^{^{\}star}$ Daiw a forecast as of Oct. 19 $\,^{\star\star}$ Amount the Ministry of Finance plans to issue

Source: Ministry of Finance (MOF), Daiwa Securities.

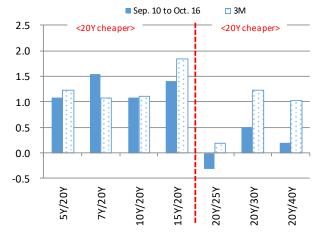


Appendix 1: 20Y JGB Yield (%)



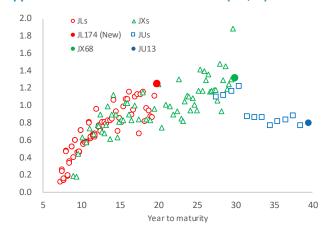
Source: Daiwa Securities.

Appendix 3a: Z-score I



Source: Daiwa Securities.

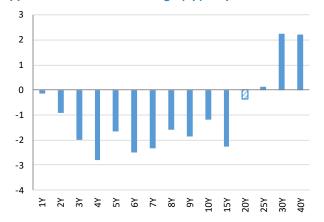
Appendix 4: J JGB Total Return Curve (3M, %)



Note: Based on the Oct-19 JGB yield curve; factoring in roll-down effect etc.; JL174 is supposed to have a 0.4% coupon and 1bp spread (Japanese yield) to JL173.

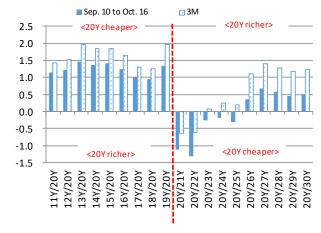
Source: Daiwa Securities.

Appendix 2: JGB Yield Change (bp): Sep. 10 vs. Oct. 19



Source: Daiwa Securities.

Appendix 3b: Z-score II



Source: Daiwa Securities.

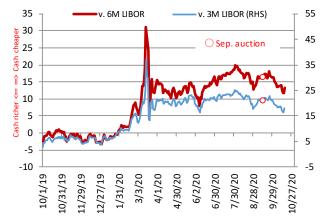
Appendix 5: JGB 10Y/20Y/30Y Butterfly Spread (bp)



Note: On-the-run compound yield Source: Bloomberg.

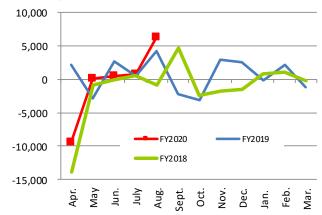


Appendix 6a: 20Y JGB Asset Swap Spread (bp)



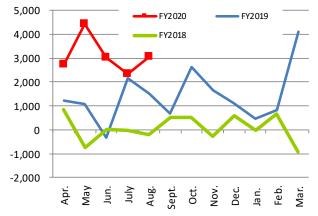
Source: Daiwa Securities.

Appendix 7a: Trend of Major Banks' Net Purchase of Superlong JGBs (Yen 100M)



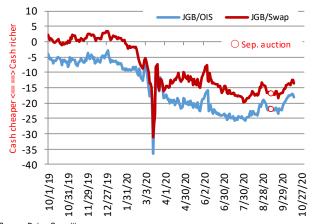
Source: JSDA

Appendix 8a: Trend of Regional Banks' Net Purchase of Superlong JGBs (Yen 100M)



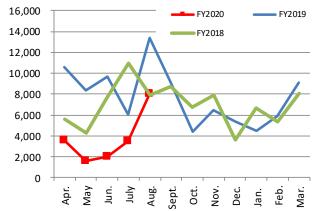
Source: JSDA

Appendix 6b: 20Y JGB/Swap and JGB/OIS Spreads (bp)



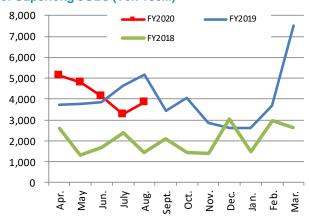
Source: Daiwa Securities.

Appendix 7b: Trend of Major Banks' Gross Purchase of Superlong JGBs (Yen 100M)



Source: JSDA

Appendix 8b: Trend of Regional Banks' Gross Purchase of Superlong JGBs (Yen 100M)



Source: JSDA



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- 2) Establishment of control systems (fairness of the rating process, and prevention of conflicts of interest, etc.).
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[Standard & Poor's]

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February 2020



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1) As of 26 April 2016, Daiwa Securities Co. Ltd., its parent company Daiwa Securities Group Inc., GMO Financial Holdings, Inc., and its subsidiary GMO CLICK Securities, Inc. concluded a basic agreement for the establishment of a business alliance between the four companies.

As of end-December 2017, Daiwa Securities Group Inc. owned shares in GMO Financial Holdings, Inc. equivalent to approximately 9.3% of the latter's outstanding shares. Given future developments in and benefits from the prospective business alliance, Daiwa Securities Group Inc. could boost its stake in GMO Financial Holdings, Inc. to up to 20% of outstanding shares.

- 2) Daiwa Real Estate Asset Management is a subsidiary of Daiwa Securities Group Inc. and serves as the asset management company for the following J-REITS: Daiwa Office Investment Corporation (8976), Nippon Healthcare Investment Corporation (3308), Japan Rental Housing Investments (8986).
- 3) Samty Residential Investment became a consolidated subsidiary of Daiwa Securities Group Inc. effective 10 September 2019.
- 4) On 30 May 2019, Daiwa Securities Group Inc. formalized an equity/business alliance with Samty, and as of 14 June 2019 it owned 16.95% of shares outstanding in Samty along with convertible bonds with a par value of Y10bn. Conversion of all of said convertible bonds into common shares would bring the stake of Daiwa Securities Group Inc. in Samty to 27.28%.
- 5) Daiwa Securities Group Inc. and Credit Saison Co., Ltd. entered into a capital and business alliance, effective 5 September 2019. In line with this alliance, Daiwa Securities Group Inc. is to acquire up to 5.01% of Credit Saison's total common shares outstanding (excl. treasury shares; as of 31 Jul 2019).

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- For derivative and margin transactions etc., our company may require collateral or margin requirements in accordance with an agreement made beforehand with
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