

Daiwa's View

Fed Chair Jerome Powell's speech at Jackson Hole: Makes formal announcement of shift to flexible average inflation targeting in advance

> Aiming to foster "as strong a labor market as possible"

Fixed Income Research Section FICC Research Dept.

> Economist Kenji Yamamoto (81) 3 5555-8784 kenji.yamamoto@daiwa.co.jp

> > Daiwa Securities Co. Ltd.



Fed Chair Jerome Powell's speech at Jackson Hole: Makes formal announcement of shift to flexible average inflation targeting in advance

Aiming to foster "as strong a labor market as possible" Speaking in Jackson Hole at the Economic Policy Symposium sponsored by the Kansas City Fed on 27 August, Fed Chair Jerome Powell announced <u>the formal adoption of a soft</u> <u>average inflation target that the Fed calls "a flexible form of inflation targeting</u>." Under this new approach, the Fed is shifting to a framework within which it "will seek to achieve inflation that averages 2% over time," and "following periods when inflation has been running below 2%," it "will likely aim to achieve inflation moderately above 2%."

The Fed chairman emphasized that it was not adhering to a rigid approach that would automatically bind it to specific numbers over a specific period of time. This is exactly what the market expected. Meanwhile, one of the major features of the latest new strategy statement and Mr. Powell's speech is the emphasis on "fostering as strong a labor market as possible for the benefit of all Americans," with the clear aim of eliminating any shortfalls from maximum employment. This suggestion of policy oriented toward a high-pressure economy is dovish.

Fed Chair Jerome H. Powell (27 Aug 2020)

• It is hard to overstate the benefits of sustaining a strong labor market, a key national goal that will require a range of policies in addition to supportive monetary policy. ... With regard to the employment side of our mandate, our revised statement emphasizes that maximum employment is a broad-based and inclusive goal. This change reflects our appreciation for the benefits of a strong labor market, particularly for many in low- and moderate-income communities. ...This change may appear subtle, but it reflects our view that a robust job market can be sustained without causing an outbreak of inflation. We will seek to achieve inflation that averages 2 percent over time. Therefore, following periods when inflation has been running below 2 percent, appropriate monetary policy will likely aim to achieve inflation moderately above 2 percent for some time.

Nevertheless, although this announcement came earlier than expected, the market has already priced in the transition to <u>a soft average inflation target</u>, and Mr. Powell did not clarify the tools and communication methods to be used in the process of rethinking the monetary policy framework. Another reason the announcement did trigger a rise in interest rates (curve steepening) is that there was no hint of what the specific tools for additional easing would be (a strengthening of forward guidance and transition to open-ended QE) and when they would be applied.

Several speeches by key FOMC members are scheduled for next week, including from Fed Vice Chair Richard Clarida. The Fed will probably use this opportunity to guide the market's expectations of the September FOMC meeting.



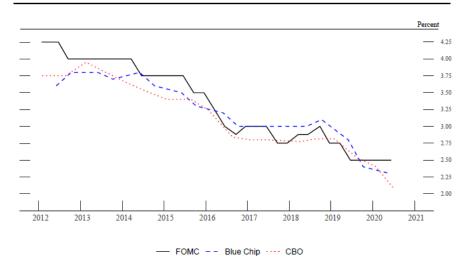
In step with Mr. Powell's speech, <u>the Fed voted unanimously to revise its Statement on</u> <u>Longer-Run Goals and Monetary Policy Strategy</u>. Because the market had expected the Fed chairman to limit what he said during the Jackson Hole speech to the broad direction of that strategy, it was surprised when he formally announced the shift to <u>average inflation</u> <u>targeting</u> in advance of the FOMC meeting.

• Four reasons the Fed was motivated to change its strategic framework

In his speech, Mr. Powell explained the four key developments that motivated the Fed's strategic review. First was the decline in the economy's potential growth rate brought by demographics and productivity declines. This resulted in the second development, which was the significant decline globally, including in the US, of the equilibrium real interest rate r* (also called the natural rate of interest), which made the effective lower bound (ELB) on interest rates an even bigger factor. The revised strategic review included language about this.

Statement on Longer-Run Goals and Monetary Policy Strategy (27 Aug 2020)

• The Committee judges that the level of the federal funds rate consistent with maximum employment and price stability over the longer run has declined relative to its historical average. Therefore, the federal funds rate is likely to be constrained by its effective lower bound more frequently than in the past. Owing in part to the proximity of interest rates to the effective lower bound, the Committee judges that downward risks to employment and inflation have increased. The Committee is prepared to use its full range of tools to achieve its maximum employment and price stability goals.



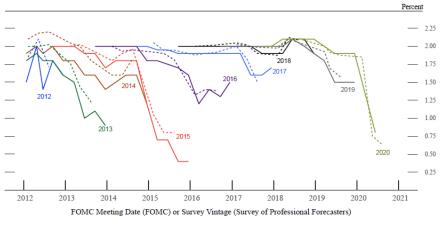
Real-Time Projections of Longer-Run Federal Funds Rate

Source: Extracted from "New Economic Challenges and the Fed's Monetary Policy Review" by Jerome H. Powell (August 27, 2020).

Third, what became clear during the economic expansion prior to the pandemic was that realizing extremely tight labor market supply-demand provides substantial benefits to people with low income and minorities, specifically those who had "been left behind too long," and that these benefits were shared more widely across society. Mr. Powell said that it is "hard to overstate the benefits" to racial and ethnic minorities of high employment levels.

The fourth factor, however, is that this "historically strong labor market did not trigger a significant rise in inflation." This provided evidence that the flattening of the Phillips curve made it possible to achieve tighter labor market supply-demand without excessive inflationary pressures arising than previously thought possible.





Evolution of Real-Time Projections for Personal Consumption Expenditures Inflation

- FOMC ---- Survey of Professional Forecasters

Source: Extracted from "New Economic Challenges and the Fed's Monetary Policy Review" by Jerome H. Powell (August 27, 2020).

Shortfall from maximum level of employment

One of the striking features shared by the updated strategy statement and Mr. Powell's Jackson Hole speech is how they strongly reflected the Fed's judgment that strategic changes in employment and the strong labor market are benefiting the low and middle income strata of society. In the updated strategy statement, the Fed split its discussion of the dual mandate of jobs and inflation into two separate paragraphs and also switched their order, putting jobs first.

In the revised strategy statement, the Fed described the maximum level of employment as a "broad-based and inclusive goal" and noted that its decisions would be informed by the "shortfalls of employment from its maximum level." It had previously focused on deviations in employment from its maximum level and thus saw a problem if unemployment was either too high or too low, but now it is focused solely on shortfalls of employment from its maximum level.

Mr. Powell said that this change in language "may appear subtle, but it reflects our view that a robust job market can be sustained without causing an outbreak of inflation." He also said that because of significant shifts in estimates of the natural rate of unemployment (u*) in the past, "specifying a numerical goal for employment is unwise."

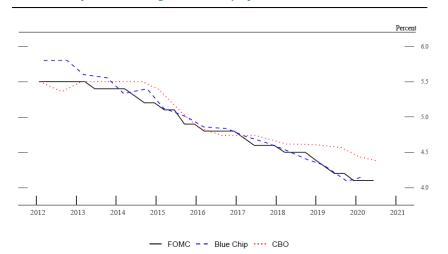
This means that as long as the risk of inflation overheating does not emerge, the Fed is not going to start tightening just because the unemployment rate reaches estimates of the natural rate of unemployment (u*), one measure of full employment. With this emphasis on "fostering as strong a labor market as possible" (as stated by Mr. Powell), the Fed's updated strategy statement could be perceived as more dovish in that it is suggesting it will manage policy oriented to a high-pressure economy.

Fed Chair Jerome Powell (27 Aug 2020)

Going forward, employment can run at or above real-time estimates of its maximum level without causing concern, unless accompanied by signs of unwanted increases in inflation or the emergence of other risks that could impede the attainment of our goals.



Real-Time Projections of Longer-Run Unemployment Rate



Source: Extracted from "New Economic Challenges and the Fed's Monetary Policy Review" by Jerome H. Powell (August 27, 2020).

A flexible form of average inflation targeting

Another big change in the strategy statement was in regards to price stability (inflation). As expected, it codified <u>average inflation targeting</u>. In the previous strategy statement it used the term "symmetrical inflation goal," but in the revised statement, it described its strategy of achieving a long-term inflation objective of 2% as seeking to achieve "inflation that averages 2% over time," and went on "following periods when inflation has been running persistently below 2%, appropriate monetary policy will likely aim to achieve inflation moderately above 2% for some time." This is a fundamental change from its previous strategy of letting bygones be bygones.

As the Fed chairman emphasized in his speech, once an adverse cycle of ever-lower inflation and inflation expectations sets in, it can be very difficult to overcome, a lesson learned from other major economies (the fear of Japanization). The Fed is strongly aware that "well-anchored inflation expectations are critical for giving the Fed the latitude to support employment when necessary." In that sense, the act of codifying and systematizing average inflation targeting is in itself a very dovish change in the framework.

This reference to "longer-run inflation of 2%" does not imply any rules-based numerical targets or specific time frames. In his speech, Mr. Powell said "we are not tying ourselves to a particular mathematical formula that defines the average. Thus, our approach could be viewed as a flexible form of average inflation targeting." During the Q&A session, he said that the overshoot would be a moderate one, with no intention of allowing it to last for an extended period¹.

As indicated by Mr. Powell's statement that the Fed's "decisions about appropriate monetary policy will continue to reflect a broad array of considerations and will not be dictated by any formula," the Fed is distancing itself somewhat from a strict approach. In fact, Mr. Powell followed that by saying "Of course, if excessive inflationary pressures were to build or inflation expectations were to ratchet above levels consistent with our goal, we would not hesitate to act." We think the fact that this flexible approach is being taken after forming a consensus within the FOMC it is also important.

¹ That same day, Dallas Fed president Robert Kaplan stated in an interview that a "moderate overshoot on inflation probably means 2.25% to 2.5%."



Financial system stability

In fact, the revised strategy statement also contains new language on financial system stability. Mr. Powell said in his speech that [since the Great Moderation and] "prior to the pandemic-induced downturn, a series of historically long expansions had been more likely to end with episodes of financial instability," and the new strategy now includes the phrase "sustainably achieving maximum employment and price stability depends on a stable financial system." This could be thought of as a "crisis management clause" to deal with the risk of financial instability.

• Statement on Longer-Run Goals and Monetary Policy Strategy (27 Aug 2020)

• Monetary policy actions tend to influence economic activity, employment, and prices with a lag. In setting monetary policy, the Committee seeks over time to mitigate shortfalls of employment from the Committee's assessment of its maximum level and deviations of inflation from its longer-run goal. Moreover, sustainably achieving maximum employment and price stability depends on a stable financial system. Therefore, the Committee's policy decisions reflect its longer-run goals, its medium-term outlook, and its assessments of the balance of risks, including risks to the financial system that could impede the attainment of the Committee's goals.

Actual implementation of a flexible average inflation targeting strategy

The newly revised strategy statement is still scheduled to be reaffirmed every January. The Fed also announced that it would conduct a public review of its policy tools and strategy every five years. The Fed is not tied to any specific time frame for adhering to the flexible average inflation targeting strategy it has just adopted, but it could conceivably last for five years.

Although the Fed has officially adopted an average inflation target approach, the FOMC has not yet indicated specifically how it will be implemented. In other words, despite the Fed chairman having stated at his press conference following the July FOMC meeting that all would be clarified, there was no clarification of how the tools and communication methods would be changed in the monetary policy framework. Because the market had already expected this transition to average inflation targeting, the announcement did trigger a rise in yields (steepening of the curve)².

Additionally, whether this strategy actually raises inflation and inflation expectations will depend on the Fed's actions. Another reason the market reacted the way it did is that there was no hint of what the specific tools for additional easing would be (a strengthening of forward guidance and transition to open-ended QE) and when they would be applied so as to ensure the effectiveness of the new strategy. Although this early announcement of its revised strategy statement could be interpreted as having given the FOMC more options at its September meeting, if the Fed Chairman saw the need for additional action in September, we think he would have been more biased in his communication. In that sense, we think the probability of the Fed next taking action at the November FOMC meeting increased marginally.

Ahead of the blackout period prior to the September FOMC meeting, several speeches by key Fed officials are scheduled for next week. Speeches are scheduled for Fed Vice Chair Richard Clarida on 31 August, Fed Governor Lael Brainard on 1 September, New York Fed President John Williams and Cleveland Fed president Loretta Mester on 2 September, and Chicago Fed President Charles Evans on 3 September. The speeches were clearly scheduled to communicate deliberately prior to the September FOMC meeting, and the Fed will probably use this opportunity to guide the market's expectations of the September FOMC meeting.

² Because the shift to average inflation targeting was formally announced early, without waiting for the September FOMC meeting, the market's initial reaction was a decline in interest rates and weakening of the dollar.





Source: Bloomberg; compiled by Daiwa Securities.



Explanatory Document of Unregistered Credit Ratings

In order to ensure the fairness and transparency in the markets, Credit Rating Agencies became subject to the Credit Rating Agencies' registration system based on the Financial Instruments and Exchange Act. In accordance with this Act, in soliciting customers, Financial Instruments Business Operators, etc. shall not use the credit ratings provided by unregistered Credit Rating Agencies without informing customers of the fact that those Credit Rating Agencies are not registered, and shall also inform customers of the significance and limitations of credit ratings, etc.

■ The Significance of Registration

Registered Credit Rating Agencies are subject to the following regulations:

- 1) Duty of good faith.
- 2) Establishment of control systems (fairness of the rating process, and prevention of conflicts of interest, etc.).
- 3) Prohibition of the ratings in cases where Credit Rating Agencies have a close relationship with the issuers of the financial instruments to be rated, etc.

4) Duty to disclose information (preparation and publication of rating policies, etc. and public disclosure of explanatory documents).

In addition to the above, Registered Credit Rating Agencies are subject to the supervision of the Financial Services Agency ("FSA"), and as such may be ordered to produce reports, be subject to on-site inspection, and be ordered to improve business operations, whereas unregistered Credit Rating Agencies are free from such regulations and supervision.

Credit Rating Agencies

[Standard & Poor's]

The Name of the Credit Rating Agencies group, etc

The name of the Credit Rating Agencies group: S&P Global Ratings ("Standard & Poor's")

The name and registration number of the Registered Credit Rating Agency in the group: S&P Global Ratings Japan Inc. (FSA commissioner (Rating) No.5)

How to acquire information related to an outline of the rating policies and methods adopted by the person who determines Credit Ratings

The information is posted under "Unregistered Rating Information" (http://www.standardandpoors.co.jp/unregistered) in the "Library and Regulations" section on the website of S&P Global Ratings Japan Inc. (http://www.standardandpoors.co.jp)

Assumptions, Significance and Limitations of Credit Ratings

Credit ratings assigned by Standard & Poor's are statements of opinion on the future credit quality of specific issues or issues as of the date they are expressed and they are not indexes which show the probability of the occurrence of the failure to pay by the issuer or a specific debt and do not guarantee creditworthiness. Credit ratings are not a recommendation to purchase, sell or hold any securities, or a statement of market liquidity or prices in the secondary market of any issues.

Credit ratings may change depending on various factors, including issuers' performance, changes in external environment, performance of underlying assets, creditworthiness of counterparties and others. Standard & Poor's conducts rating analysis based on information it believes to be provided by the reliable source and assigns credit ratings only when it believes there is enough information in terms of quality and quantity to make a conclusion. However, Standard & Poor's does not perform an audit, due diligence or independent verification of any information it receives from the issuer or a third party, or guarantee its accuracy, completeness or timeliness of the results by using the information. Moreover, it needs to be noted that it may incur a potential risk due to the limitation of the historical data that are available for use depending on the rating.

This information is based on information Daiwa Securities Co. Ltd. has received from sources it believes to be reliable as of March 7th, 2017, but it does not guarantee accuracy or completeness of this information. For details, please refer to the website of S&P Global Ratings Japan Inc. (http://www.standardandpoors.co.jp)

[Moodv's]

The Name of the Credit Rating Agencies Group, etc The name of the Credit Rating Agencies group: Moody's Investors Service ("MIS") The name and registration number of the Registered Credit Rating Agency in the group: Moody's Japan K.K. (FSA commissioner (Rating) No.2)

How to acquire information related to an outline of the rating policies and methods adopted by the person who determines Credit Ratings

The information is posted under "Unregistered Rating explanation" in the section on "The use of Ratings of Unregistered Agencies" on the website of Moody's Japan K.K. (The website can be viewed after clicking on "Credit Rating Business" on the Japanese version of Moody's website (https://www.moodys.com/pages/default_ja.aspx)

Assumptions, Significance and Limitations of Credit Ratings

Credit ratings are Moody's Investors Service's ("MIS") current opinions of the relative future credit risk of entities, credit commitments, or debt or debt-like securities. MIS defines credit risk as the risk that an entity may not meet its contractual, financial obligations as they come due and any estimated financial loss in the event of default. Credit ratings do not address any other risk, including but not limited to: liquidity risk, market value risk, or price volatility. Credit ratings do not constitute investment or financial advice, and credit ratings are not recommendations to purchase, sell, or hold particular securities. No warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability or fitness for any particular purpose of any such rating or other opinion or information, is given or made by MIS in any form or manner whatsoever.

Based on the information received from issuers or from public sources, the credit risks of the issuers or obligations are assessed. MIS adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MIS considers to be reliable. However, MIS is not an auditor and cannot in every instance independently verify or validate information received in the rating process.

This information is based on information Daiwa Securities Co. Ltd. has received from sources it believes to be reliable as of April 16th, 2018, but it does not guarantee accuracy or completeness of this information. For details, please refer to the website of Moody's Japan K.K. (https://www.moodys.com/pages/default_ja.aspx)

[Fitch]

The Name of the Credit Rating Agencies group, etc

The name of the Credit Rating Agencies group: Fitch Ratings ("Fitch") The name and registration number of the Registered Credit Rating Agency in the group: Fitch Ratings Japan Limited (FSA commissioner (Rating) No.7) How to acquire information related to an outline of the rating policies and methods adopted by the person who determines Credit Ratings The information is posted under "Outline of Rating Policies" in the section of "Regulatory Affairs" on the website of Fitch Ratings Japan Limited

(https://www.fitchratings.com/site/japan)

Assumptions, Significance and Limitations of Credit Ratings

Ratings assigned by Fitch are opinions based on established criteria and methodologies. Ratings are not facts, and therefore cannot be described as being "accurate" or "inaccurate". Credit ratings do not directly address any risk other than credit risk. Credit ratings do not comment on the adequacy of market price or market liquidity for "rated instruments. Ratings are relative measures of risk; as a result, the assignment of ratings in the same category to entities and obligations may not fully reflect small differences in the degrees of risk. Credit ratings, as opinions on relative ranking of vulnerability to default, do not imply or convey a specific statistical probability of default.

In issuing and maintaining its ratings, Fitch relies on factual information it receives from issuers and underwriters and from other sources Fitch believes to be credible. Fitch conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security or in a given jurisdiction. The assignment of a rating to any issuer or any security should not be viewed as a guarantee of the accuracy, completeness, or timeliness of the information relied on in connection with the rating or the results obtained from the use of such information. If any such information should turn out to contain misrepresentations or to be otherwise misleading, the rating associated with that information may not be appropriate. Despite any verification of current facts, ratings can be affected by future events or conditions that were not anticipated at the time a rating was issued or affirmed.

For the details of assumption, purpose and restriction of credit ratings, please refer to "Definitions of ratings and other forms of opinion" on the website of Fitch Rating Japan Limited.

This information is based on information Daiwa Securities Co. Ltd. has received from sources it believes to be reliable as of September 27th, 2019, but it does not guarantee accuracy or completeness of this information. For details, please refer to the website of Fitch Rating Japan Limited (https://www.fitchratings.com/site/japan) February 2020



IMPORTANT

This report is provided as a reference for making investment decisions and is not intended to be a solicitation for investment. Investment decisions should be made at your own discretion and risk. Content herein is based on information available at the time the report was prepared and may be amended or otherwise changed in the future without notice. We make no representations as to the accuracy or completeness. Daiwa Securities Co. Ltd. retains all rights related to the content of this report, which may not be redistributed or otherwise transmitted without prior consent.

Conflicts of Interest: Daiwa Securities Co. Ltd. may currently provide or may intend to provide investment banking services or other services to the company referred to in this report. In such cases, said services could give rise to conflicts of interest for Daiwa Securities Co. Ltd.

Daiwa Securities Co. Ltd. and Daiwa Securities Group Inc.: Daiwa Securities Co. Ltd. is a subsidiary of Daiwa Securities Group Inc.

Other Disclosures Concerning Individual Issues:

1) As of 26 April 2016, Daiwa Securities Co. Ltd., its parent company Daiwa Securities Group Inc., GMO Financial Holdings, Inc., and its subsidiary GMO CLICK Securities, Inc. concluded a basic agreement for the establishment of a business alliance between the four companies.

As of end-December 2017, Daiwa Securities Group Inc. owned shares in GMO Financial Holdings, Inc. equivalent to approximately 9.3% of the latter's outstanding shares. Given future developments in and benefits from the prospective business alliance, Daiwa Securities Group Inc. could boost its stake in GMO Financial Holdings, Inc. to up to 20% of outstanding shares.

2) Daiwa Real Estate Asset Management is a subsidiary of Daiwa Securities Group Inc. and serves as the asset management company for the following J-REITS: Daiwa Office Investment Corporation (8976), Daiwa Securities Living Investment Corporation (8986).

3) Samty Residential Investment became a consolidated subsidiary of Daiwa Securities Group Inc. effective 10 September 2019.

4) On 30 May 2019, Daiwa Securities Group Inc. formalized an equity/business alliance with Samty, and as of 14 June 2019 it owned 16.95% of shares outstanding in Samty along with convertible bonds with a par value of Y10bn. Conversion of all of said convertible bonds into common shares would bring the stake of Daiwa Securities Group Inc. in Samty to 27.28%.

5) Daiwa Securities Group Inc. and Credit Saison Co., Ltd. entered into a capital and business alliance, effective 5 September 2019. In line with this alliance, Daiwa Securities Group Inc. is to acquire up to 5.01% of Credit Saison's total common shares outstanding (excl. treasury shares; as of 31 Jul 2019).

6) NEC (6701): NOTICE REGARDING U.S. PERSONS: This report is not intended for distribution to or use by any person in the United States. Securities issued by NEC Corporation have been suspended from registration in the U.S. and are subject to an order of the U.S. Securities and Exchange Commission dated June 17, 2008, pursuant to Section 12(j) of the Securities Exchange Act of 1934. This document is not a recommendation or inducement of any purchase or sale of such securities by any person or entity located in the U.S. Daiwa Securities Co. Ltd. disclaims any responsibility to any such person with respect to the content of this document. Any U.S. person receiving a copy of this report should disregard it.

Notification items pursuant to Article 37 of the Financial Instruments and Exchange Law

(This Notification is only applicable to where report is distributed by Daiwa Securities Co. Ltd.)

If you decide to enter into a business arrangement with our company based on the information described in this report, we ask you to pay close attention to the following items.

- In addition to the purchase price of a financial instrument, our company will collect a trading commission* for each transaction as agreed beforehand with you. Since commissions may be included in the purchase price or may not be charged for certain transactions, we recommend that you confirm the commission for each transaction. In some cases, our company also may charge a maximum of ¥2 million per year as a standing proxy fee for our deposit of your securities, if you are a non-resident.
- For derivative and margin transactions etc., our company may require collateral or margin requirements in accordance with an agreement made beforehand with you. Ordinarily in such cases, the amount of the transaction will be in excess of the required collateral or margin requirements**.
- There is a risk that you will incur losses on your transactions due to changes in the market price of financial instruments based on fluctuations in interest rates, exchange rates, stock prices, real estate prices, commodity prices, and others. In addition, depending on the content of the transaction, the loss could exceed the amount of the collateral or margin requirements.
- There may be a difference between bid price etc. and ask price etc. of OTC derivatives handled by our company.
- Before engaging in any trading, please thoroughly confirm accounting and tax treatments regarding your trading in financial instruments with such experts as certified public accountants.

* The amount of the trading commission cannot be stated here in advance because it will be determined between our company and you based on current market conditions and the content of each transaction etc.

** The ratio of margin requirements etc. to the amount of the transaction cannot be stated here in advance because it will be determined between our company and you based on current market conditions and the content of each transaction etc.

When making an actual transaction, please be sure to carefully read the materials presented to you prior to the execution of agreement, and to take responsibility for your own decisions regarding the signing of the agreement with our company.

Corporate Name: Daiwa Securities Co. Ltd.

Registered: Financial Instruments Business Operator, Chief of Kanto Local Finance Bureau (Kin-sho) No.108

Memberships: Japan Securities Dealers Association, The Financial Futures Association of Japan, Japan Investment Advisers Association, Type II Financial Instruments Firms Association