# European Banks – Weekly Credit Update

- The very high take-up by euro area banks in the latest TLTRO.iii round will negatively impact their supply of CP, CB and SP paper and, for a while at least, further promote the 'doom loop'.
  Generous pricing conditions will allow for carry trades, partly offsetting costs from excess liquidity.
- The past week's market trend was mixed, with USD markets significantly outperforming their EUR equivalent following the Fed's announcement that it will finally start purchasing corporate bonds.

### TLTRO-iii

Euro area banks borrowed a record high EUR1.31trn from the ECB in the fourth TLTROiii round allotted last week. It was the first round to be conducted since the ECB increased the attractiveness of these long-term loans. The take-up, shared among 742 banks, was in line with expectations however, leading to relatively little market impact. Net of the early repayments from the TLTRO-ii operations of EUR214bn announced the week before, as well as the EUR603bn of TLTRO-ii and "bridge" LTRO funds set to mature this week, the new round implied a net injection of new liquidity of EUR548bn and a total of outstanding LTROs of EUR1.5trn by the end of month.

Surveys suggest that this liquidity will eventually be primarily used to support lending to non-financial companies, growth in the stock of which already accelerated to 6.6%Y/Y in April from just 3.0%Y/Y in February. Indeed, the cumulative flow of loans to NFCs reached a record EUR194bn in March and April. And given that massive increase in business lending, most if not all participating banks will qualify for the most generous interest rate on today's loans, at 50bps below the deposit rate until 23 June 2021. So, that implies

#### Israel Da Costa, CFA Credit Analyst +44 20 7597 8355 Israel.DaCosta@uk.daiwacm.com

(Table 1) Disclosed TLTRO Intake								
Bank	Total Intake (€bn)       94.3       70.9       49.7       35       32       27							
Unicredit	94.3							
Intesa	70.9							
Caixabank	49.7							
BBVA	35							
Commerzank	32							
Sabadell	27							
Bankia	23							
Rabobank	20							

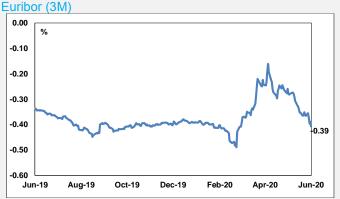
Source: Banks' statements, Bloomberg, Global Capital

opportunity for sizeable near-term carry trade activity too, which shall partly offset charges paid by euro area banks resulting from excess liquidity. In addition to the generous pricing, the high intake was also backed by the increase in the allowance for each bank, which changed from 30% to 50% of the stock of eligible loans.

Based on data from the most recent <u>EBA Transparency Exercise</u>, the outstanding EUR1.5trn outstanding TLTRO is equivalent to around 40% of outstanding debt securities issued by euro area banks. Accordingly, we expect it to have a negative impact on the supply of Commercial Paper, Covered Bonds and Senior Preferred debt, with euro area bank issuance being driven by regulatory needs, rather than actual funding needs. One advantage which CBs and Senior Preferred Paper still have is the longer maturity, as TLTROs have a 3Y maturity only. That said, the large – and growing – intake of TLTROs will also increase the challenge to bring the facility to an end and allow banks to be fully self-sufficient again from a funding perspective. As a result, we see another TLTRO programme (TLTRO-iv) as likely, in order - at the very least – to allow for a gradual reduction in banks' reliance on ECB funding.

Disclosure on the intake by each bank has been limited so far, with Southern European banks being much more transparent (see table 1), and having largely maxed out on the TLTRO allowance. Banks in core European countries have been less keen on disclosing the amounts taken, although these are likely to have been material as well. Finally, the high intake will support euro area governments to fund their significant increase in debt issuance required to support national economies in the face of the covid shock. By the same token therefore, this will continue to promote the so-called "doom loop" reinforcing bank and sovereign risk.

In comparison, the take-up for the BoE's Term Funding Scheme with additional incentives for SMEs (TFSME) has been far less material to date, with the total lending amounting to GBP12.4bn as at 17 June 2020. This is on top of the outstanding GBP99.8bn drawing from the previous Term Funding Scheme (TFS). The contrasting difference is attributed to the less generous conditions of the TFSME. Moreover, UK banks had ample deposits before the crisis as a result of ring-fencing rules, which trapped liquidity in their retail operations.



Source: Bloomberg.

Some TLTRO funds may be invested in short term assets, further pressuring front end rates, and potentially translating into further tightening in the 3M Euribor. The latter is now at pre-crisis levels.

### Primary and secondary markets

There was no clear market trend last week, with the tightening observed early in the week being partly reversed by Friday. In the **primary market**, we've continued to see a decent stream of issues across geographies, currencies and debt rank. In the euro area, amid the vast TLTRO intake, issuance needs are now largely driven by regulatory requirements, rather than actual funding needs, leading to greater volumes of lower ranked paper.





Overall demand levels were adequate last week, with AT1s observing the largest book orders. IPT tightening ranged between 20 and 75bps and book coverage ranged between 1.6x and 5.5x, whilst NICs were largely limited.

In the **secondary market**, the trend was mixed for EUR credits, with the record high TLTRO intake by euro area banks having a limited impact on spreads. In the USD market however, the Fed announcement that it will finally start purchasing corporate bonds directly rather than through ETFs did support a noticeable tightening across the debt stack. EUR SP spreads widened 2 bps W/W, whilst EUR SNP tightened by 3bps. USD SP spreads tightened by 6bps W/W, more than offsetting the 2bps widening observed in the previous week, whilst USD SNP spreads were 17bps tighter W/W, vs a 9bps widening reported in the previous week. The outperformance of USD credits was also observed in the wider corporate sector, with the ICE BofA US Corporate index up 0.80% W/W, whilst the ICE BofA EUR Corporate Index was up by 0.17% W/W.

## (Table 2) Key Transactions

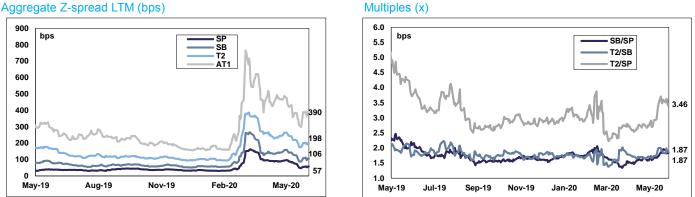
Bank	Rank	Amount	Maturity	Final Spread (bps)	NIC (bps)	IPT (bps)	Book Orders
Banco Santander	SNP Green	EUR1bn	7Y	MS + 140	9	MS +170	>EUR3.4bn
Sabadell	SP	EUR500m	3NC2	MS + 210	-	MS + 250	EUR2.7bn
Barclays Plc	Sr HoldCo	USD1bn	11NC10	T + 190	5	T + 225	USD2bn
Rabobank	SNP	USD1bn	6NC5	T + 100	0	T + 125	USD1.6bn
StanChart	AT1	USD1bn	PNC5	6.0% (coupon)	-	6.5% (coupon)	~USD5.5bn
AIB	AT1	EUR625m	PN5.5	6.25% (coupon)	-	7.0% (coupon)	>EUR5bn
RBI	Tier 2	EUR500m	12NC7	MS +315	-	MS + 350	>EUR1.6bn
Danske	SP	USD1.25bn	4NC3	MS + 100	5	MS + 125	USD1.9bn
Lloyds	SP NRF*	GBP500m	3Y	G + 155	25	G + 175	>GBP2bn

Source BondRadar, Bloomberg. \*NRF= Non ring-fenced



# Western European Banks EUR Spreads and Yields

Aggregate Z-spread LTM (bps)



Source: Bloomberg, Daiwa Capital Markets Europe. SP = Senior Preferred/Senior OpCp; SB = Senior Non- Preferred/ Senior HoldCo; T2= Tier 2; AT1 = Additional Tier 1. All figures based on Z to worst spread of public benchmark issuances.

### Selected Names

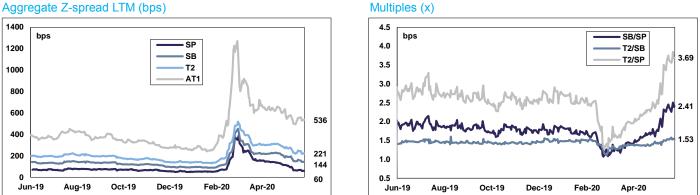
	Sr Preferred/Sr OpCo			Sr Non-Preferred/Sr HoldCo					Tier 2						
	Dur.	Yield	Z	Z 5D∆	Z YTD	Dur.	Yield	Z	Z 5D∆	Z YTD	Dur.	Yield	Z	Z 5D∆	Z YTD
Commerz	4.8	0.7	98	-1	49	4.2	1.3	155	-4	81	5.1	3.3	348	-8	154
Barclays	3.8	0.5	77	-4	33	3.3	0.9	120	-4	65	5.2	2.7	270	-18	149
BBVA	4.9	0.6	86	0	35	4.5	1.0	132	-3	74	6.0	2.0	232	-5	113
BFCM	4.0	0.2	46	1	16	9.2	0.9	97	-6	38	5.4	1.5	169	-5	80
BNPP	2.6	0.0	32	2	15	5.2	0.8	102	-1	45	5.5	1.5	164	-1	66
BPCE	3.8	0.2	51	0	22	4.7	0.7	100	-4	48	2.8	1.1	128	-4	70
Credit Ag.	3.4	0.1	37	0	8	5.1	0.7	95	-3	43	5.1	1.8	201	-3	72
Credit Sui.						6.7	1.0	122	-6	50					
Danske	2.9	0.1	45	1	10	3.2	0.9	124	-2	52	6.4	2.0	229	-4	82
Deutsche	4.0	0.8	104	-10	18	2.9	1.6	177	-6	54	4.9	4.0	416	-15	123
DNB	3.4	0.1	38	4	7						6.9	1.4	167	-5	108
HSBC	3.3	0.2	47	2	14	3.1	0.4	67	-2	24	5.9	1.0	122	-9	37
ING	1.6	0.1	39	2	25	5.2	0.6	80	-3	29	5.5	1.5	177	-7	80
Intesa	4.6	1.2	143	-5	62						5.4	2.5	275	-53	123
Lloyds	2.2	0.0	28	-5	-2	4.0	0.8	113	-4	57	7.6	1.9	217	-4	103
Nordea	4.5	0.0	29	1	3	2.9	0.4	72	0	34	2.5	1.4	132	-7	83
Rabobank	2.6	-0.1	22	2	6	6.3	0.5	76	-3	37	2.9	0.7	95	-2	46
RBS						3.6	1.2	147	-6	72					
Santander	4.0	0.3	59	3	22	5.3	1.0	125	-3	61	5.6	1.8	200	-1	99
San UK	3.1	0.2	49	-1	18	3.4	1.0	141	-3	79					
SocGen	1.9	0.2	48	2	22	6.1	1.1	136	-4	64	4.4	1.4	167	-2	79
StanChart						6.8	1.0	127	-6	59	3.1	2.2	172	-28	82
Swedbank	4.8	0.3	60	2		4.3	0.6	89	-2	25	7.1	1.6	183	-3	83
UBS	1.5	0.1	34	0	14	3.6	0.6	85	-3	41					
UniCredit	4.4	1.3	161	-1	74	5.0	2.2	238	-21	113	2.7	3.5	363	-27	167

Source: Bloomberg, Daiwa Capital Markets Europe. Dur.= Duration. Yield= Yield to worst (%). Z = Z-Spread to Worst (bps). Z 5D $\Delta$  = last 5 days Z-spread net change (bps). Z YTD = year to date Z-Spread net change (bps). Blank cells represent lack of statistically significant data. Figures may not be representative of the whole market.



# Western European Banks USD Spreads and Yields

Aggregate Z-spread LTM (bps)



Source: Bloomberg, Daiwa Capital Markets Europe. SP = Senior Preferred/Senior OpCp; SB = Senior Non- Preferred/ Senior HoldCo; T2= Tier 2; AT1 = Additional Tier 1. All figures based on Z to worst spread of public benchmark issuances.

### Selected Names

	Sr Preferred/Sr OpCo			Sr Non-Preferred/Sr HoldCo					Tier 2						
	Dur.	Yield	Z	Z 5D∆	Z YTD	Dur.	Yield	Z	Z 5D∆	Z YTD	Dur.	Yield	Z	Z 5D∆	Z YTD
Barclays	2.7	1.0	69	-14	19	4.5	1.8	141	-15	41	5.6	3.0	242	-22	78
BFCM	2.4	0.8	57	-9	13										
BNPP	1.8	0.6	29	-9	-2	4.7	1.8	138	-18	44	5.2	2.5	198	-22	72
BPCE	2.4	1.0	72	-5	21	4.3	2.1	156	-11	58	3.6	2.4	202	-13	86
Credit Ag.	1.7	0.9	37	-6	11	4.0	1.6	113	-11	42	8.2	2.5	175	-18	58
Credit Sui.	1.7	0.9	50	-13	11	4.8	1.9	119	-13	52					
Danske	1.4	0.7	47	-28	-17	3.1	2.1	174	-9	68					
Deutsche						3.1	2.8	229	-31	78	6.7	5.8	514	-34	130
HSBC	4.0	1.9	155	2	46	5.0	1.9	139	-22	44	10.8	3.6	271	-22	102
ING	1.1	0.6	35	1	11	4.9	1.5	101	-14	19	4.5	3.0	250	-10	100
Intesa	3.6	2.4	209	-9	76						4.1	4.1	359	-46	132
Lloyds	3.3	1.4	105	-24	39	3.6	1.4	105	-13	36	5.1	2.4	199	-14	64
Nordea	2.9	0.7	46	-4		3.0	1.5	120	-12	38	2.1	1.7	121	-16	50
Rabobank	2.4	0.7	38	-8	5	3.8	1.2	72	-7	17	5.0	1.9	138	-19	47
RBS						4.3	1.9	150	-18	47	3.2	2.4	205	-24	88
Santander	5.8	1.8	135	-11	48	5.3	2.3	181	-18	66	4.8	2.7	225	-29	110
San UK	2.5	0.9	66	-1	18	3.0	1.6	106	-15	36	4.6	3.1	261	-22	110
SocGen						4.2	2.2	176	-15	73	4.6	3.1	257	-20	109
StanChart	6.4	4.6	364	1	112	4.5	2.3	188	-18	81	5.7	3.1	257	-18	109
UBS	9.7	1.6	105	-10	57	4.7	1.6	104	-9	33					
UniCredit	2.3	2.9	260	-23	91	2.3	3.3	276	-34	138	7.6	5.1	445	-41	101

Source: Bloomberg, Daiwa Capital Markets Europe. Dur.= Duration. Yield= Yield to worst (%). Z = Z-Spread to Worst (bps). Z 5D∆ = last 5 days Z-spread net change (bps). Z YTD = year to date Z-Spread net change (bps). Blank cells represent lack of statistically significant data. Figures may not be representative of the whole market.



# **Credit Research**

## **Key contacts**

London Head of Research Financials, Supras/Sovereigns & Agencies	Chris Scicluna Israel Da Costa, CFA	+44 20 7597 8326 +44 20 7597 8355
Research Assistant	Katherine Ludlow	+44 20 7597 8318
Tokyo Domestic Credit Chief Credit Analyst Electronics, Automobiles, Non-Banks, Real Estate, REIT Chemicals, Iron & Steel	Toshiyasu Ohashi Takao Matsuzaka Kazuaki Fujita	+81 3 5555 8753 +81 3 5555 8763 +81 3 5555 8765
International Credit Non-Japanese/Samurai, European Sovereigns Non-Japanese/Samurai Non-Japanese	Hiroaki Fujioka Fumio Taki Jiang Jiang	+81 3 5555 8761 +81 3 5555 8787 +81 3 5555 8755
London Translation Head of Translation, Economic and Credit	Mariko Humphris	+44 20 7597 8327

# DAIR <GO>

All of the research published by the London and New York research teams is available on our Bloomberg page at DAIR <GO>.

# Access our research at:

http://www.uk.daiwacm.com/ficc-research/research-reports



This document is produced by Daiwa Securities Co. Ltd and/or its affiliates and is distributed by Daiwa Capital Markets Europe Limited in the European Union, Iceland, Liechtenstein, Norway and Switzerland. Daiwa Capital Markets Europe Limited is authorised and regulated by The Financial Conduct Authority, is a member of the London Stock Exchange and an exchange participant of Eurex. Daiwa Capital Markets Europe Limited and its affiliates may from time to time, to the extent permitted by law, participate or invest in, or be mandated in respect of, other transactions with the issuer(s) referred to herein, perform services for or solicit business from such issuer(s), and/or have a position or effect transactions in a particular issuer's securities or options thereof and/or may have acted as an underwriter during the past twelve months in respect of a particular issuer of its securities. In addition, employees of Daiwa Capital Markets Europe Limited and its affiliates may have positions and effect transactions in such securities or options and may serve as Directors of a particular issuer before this material Markets Europe Limited may, to the extent permitted by applicable UK law and other applicable law or regulation, effect transactions in securities of a particular issuer before this material is published to recipients.

This publication is intended for investors who are not Retail Clients in the United Kingdom within the meaning of the Rules of the FCA and should not therefore be distributed to such Retail Clients in the United Kingdom. Should you enter into investment business with Daiwa Capital Markets Europe's affiliates outside the United Kingdom, we are obliged to advise that the protection afforded by the United Kingdom regulatory system may not apply; in particular, the benefits of the Financial Services Compensation Scheme may not be available.

Daiwa Capital Markets Europe Limited is part of Daiwa Securities Group Inc. Daiwa Securities Group Inc., its subsidiaries or affiliates, or its or their respective directors, officers and employees from time to time have trades as principals, or have positions in, or have other interests in the securities of the company under research including market making activities, derivatives in respect of such securities or may have also performed investment banking and other services for the issuer of such securities. Daiwa Securities Group Inc., its subsidiaries or affiliates do and seek to do business with the company(s) covered in this research report. Therefore, investors should be aware that a conflict of interest may exist.

Daiwa Capital Markets Europe Limited has in place organisational arrangements for the prevention and avoidance of conflicts of interest. Our conflict management policy is available at http://www.uk.daiwacm.com/about-us/corporate-governance-regulatory. Regulatory disclosures of investment banking relationships are available at http://www.us.daiwacm.com/about-us/corporate-governance-regulatory.

The statements in the preceding paragraphs are made as of June 2020.



# **Explanatory Document of Unregistered Credit Ratings**

In order to ensure the fairness and transparency in the markets, Credit Rating Agencies became subject to the Credit Rating Agencies' registration system based on the Financial Instruments and Exchange Act. In accordance with this Act, in soliciting customers, Financial Instruments Business Operators, etc. shall not use the credit ratings provided by unregistered Credit Rating Agencies without informing customers of the fact that those Credit Rating Agencies are not registered, and shall also inform customers of the significance and limitations of credit ratings, etc.

#### The Significance of Registration

Registered Credit Rating Agencies are subject to the following regulations:

### 1) Duty of good faith.

- 2) Establishment of control systems (fairness of the rating process, and prevention of conflicts of interest, etc.).
- 3) Prohibition of the ratings in cases where Credit Rating Agencies have a close relationship with the issuers of the financial instruments to be rated, etc.

4) Duty to disclose information (preparation and publication of rating policies, etc. and public disclosure of explanatory documents).

In addition to the above, Registered Credit Rating Agencies are subject to the supervision of the Financial Services Agency ("FSA"), and as such may be ordered to produce reports, be subject to on-site inspection, and be ordered to improve business operations, whereas unregistered Credit Rating Agencies are free from such regulations and supervision.

## Credit Rating Agencies

### [Standard & Poor's]

### The Name of the Credit Rating Agencies group, etc

The name of the Credit Rating Agencies group: S&P Global Ratings ("Standard & Poor's")

The name and registration number of the Registered Credit Rating Agency in the group: S&P Global Ratings Japan Inc. (FSA commissioner (Rating) No.5)

How to acquire information related to an outline of the rating policies and methods adopted by the person who determines Credit Ratings

The information is posted under "Unregistered Rating Information" (http://www.standardandpoors.co.jp/unregistered) in the "Library and Regulations" section on the website of S&P Global Ratings Japan Inc. (http://www.standardandpoors.co.jp/

### Assumptions, Significance and Limitations of Credit Ratings

Credit ratings assigned by Standard & Poor's are statements of opinion on the future credit quality of specific issuers or issues as of the date they are expressed and they are not indexes which show the probability of the occurrence of the failure to pay by the issuer or a specific debt and do not guarantee creditworthiness. Credit ratings are not a recommendation to purchase, sell or hold any securities, or a statement of market liquidity or prices in the secondary market of any issues.

Credit ratings may change depending on various factors, including issuers' performance, changes in external environment, performance of underlying assets, creditworthiness of counterparties and others. Standard & Poor's conducts rating analysis based on information it believes to be provided by the reliable source and assigns credit ratings only when it believes there is enough information in terms of quality and quantity to make a conclusion. However, Standard & Poor's does not perform an audit, due diligence or independent verification of any information it receives from the issuer or a third party, or guarantee its accuracy, completeness or timeliness of the results by using the information. Moreover, it needs to be noted that it may incur a potential risk due to the limitation of the historical data that are available for use depending on the rating. This information is based on information. For details, please refer to the website of S&P Global Ratings Japan Inc. (http://www.standardandpoors.co.jp)

### [Moody's]

### The Name of the Credit Rating Agencies Group, etc

The name of the Credit Rating Agencies group: Moody's Investors Service ("MIS")

The name and registration number of the Registered Credit Rating Agency in the group: Moody's Japan K.K. (FSA commissioner (Rating) No.2)

How to acquire information related to an outline of the rating policies and methods adopted by the person who determines Credit Ratings

The information is posted under "Unregistered Rating explanation" in the section on "The use of Ratings of Unregistered Agencies" on the website of Moody's Japan K.K. (The website can be viewed after clicking on "Credit Rating Business" on the Japanese version of Moody's website (https://www.moodys.com/pages/default\_ja.aspx)

### Assumptions, Significance and Limitations of Credit Ratings

Credit ratings are Moody's Investors Service's ("MIS") current opinions of the relative future credit risk of entities, credit commitments, or debt or debt-like securities. MIS defines credit risk as the risk that an entity may not meet its contractual, financial obligations as they come due and any estimated financial loss in the event of default. Credit ratings do not address any other risk, including but not limited to: liquidity risk, market value risk, or price volatility. Credit ratings do not constitute investment or financial advice, and credit ratings are not recommendations to purchase, sell, or hold particular securities. No warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability or fitness for any particular purpose of any such rating or other opinion or information, is given or made by MIS in any form or manner whatsoever.

Based on the information received from issuers or from public sources, the credit risks of the issuers or obligations are assessed. MIS adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MIS considers to be reliable. However, MIS is not an auditor and cannot in every instance independently verify or validate information received in the rating process.

This information is based on information Daiwa Securities Co. Ltd. has received from sources it believes to be reliable as of April 16<sup>th</sup>, 2018, but it does not guarantee accuracy or completeness of this information. For details, please refer to the website of Moody's Japan K.K. (https://www.moodys.com/pages/default\_ja.aspx) [Fitch]

#### Fitch

The Name of the Credit Rating Agencies group, etc

The name of the Credit Rating Agencies group: Fitch Ratings ("Fitch")

The name and registration number of the Registered Credit Rating Agency in the group: Fitch Ratings Japan Limited (FSA commissioner (Rating) No.7) <u>How to acquire information related to an outline of the rating policies and methods adopted by the person who determines Credit Ratings</u> The information is posted under "Outline of Rating Policies" in the section of "Regulatory Affairs" on the website of Fitch Ratings Japan Limited (https://www.fitchratings.com/site/japan)

### Assumptions, Significance and Limitations of Credit Ratings

Ratings assigned by Fitch are opinions based on established criteria and methodologies. Ratings are not facts, and therefore cannot be described as being "accurate" or "inaccurate". Credit ratings do not directly address any risk other than credit risk. Credit ratings do not comment on the adequacy of market price or market liquidity for rated instruments. Ratings are relative measures of risk; as a result, the assignment of ratings in the same category to entities and obligations may not fully reflect small differences in the degrees of risk. Credit ratings, as opinions on relative ranking of vulnerability to default, do not imply or convey a specific statistical probability of default.

In issuing and maintaining its ratings, Fitch relies on factual information it receives from issuers and underwriters and from other sources Fitch believes to be credible. Fitch conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security or in a given jurisdiction. The assignment of a rating to any issuer or any security should not be viewed as a guarantee of the accuracy, completeness, or timeliness of the information relied on in connection with the rating or the results obtained from the use of such information. If any such information should turn out to contain misrepresentations or to be otherwise misleading, the rating associated with that information may not be appropriate. Despite any verification of current facts, ratings can be affected by future events or conditions that were not anticipated at the time a rating was issued or affirmed.

For the details of assumption, purpose and restriction of credit ratings, please refer to "Definitions of ratings and other forms of opinion" on the website of Fitch Rating Japan Limited.

This information is based on information Daiwa Securities Co. Ltd. has received from sources it believes to be reliable as of September 27th, 2019, but it does not guarantee accuracy or completeness of this information. For details, please refer to the website of Fitch Rating Japan Limited (https://www.fitchratings.com/site/japan)

February 2020