Economic Research 24 April 2020



U.S. Data Review

US

• Durable goods orders: surprising resilience ex-transportation

Michael Moran
Daiwa Capital Markets America
212-612-6392
michael.moran@us.daiwacm.com

Durable Goods Orders

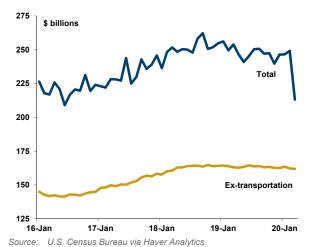
New orders for durable goods fell 14.4 percent in March, a bit weaker than the expected decline of 12.0 percent. However, the drop was concentrated in the transportation category, where bookings plunged 41.0 percent. Excluding the transportation component, bookings eased 0.2 percent, a surprisingly modest change given the potential influence of the coronavirus. Results in the prior month were revised lower, but the adjustments to growth of -0.1 percentage point overall and -0.2 percentage point ex-transportation were inconsequential.

The weakness in the transportation category was broad-based. Bookings for commercial aircraft stood out with a collapse of 295.7 percent (not a typo), reflecting a *negative* reading on new orders (i.e. net cancellations). Although the Census Bureau did not provide details, one has to suspect that Boeing was involved. Weak results for motor vehicles also contributed to the retreat in transportation orders with a drop of 18.4 percent. Slow sales of new cars and trucks apparently led to efforts by auto dealers to limit inventory accumulation. Miscellaneous transportation orders also were weak (off 15.7 percent excluding aircraft and autos). Details for miscellaneous transportation items are not available in this report, but previous reports on total factory orders showed unusual strength in bookings for ships and boats from December through February, and we suspect that this area cooled in March.

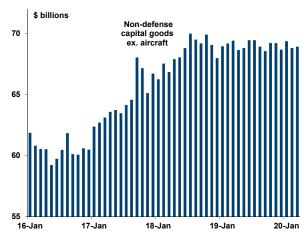
Excluding transportation, order flows seemed ordinary, a surprising development given the potential influence of the coronavirus. Several areas posted declines, but the magnitudes of various changes were not out of line with typical readings and most trends did not shift meaningfully.

New orders for nondefense capital goods other than aircraft rose 0.1 percent, a minuscule advance, but surprising nonetheless given the current environment. Shipments of nondefense capital goods other than aircraft also held up reasonably well, showing a dip of only 0.2 percent. The small change in shipments offered hope that investment in new equipment in the GDP report next week will not be disastrous in the first guarter.

New Orders for Durable Goods



New Orders for Durable Goods



Source: U.S. Census Bureau via Haver Analytics

This report is issued by Daiwa Securities Group Inc. through its relevant group companies. Daiwa Securities Group Inc. is the global brand name of Daiwa Securities Co. Ltd., Tokyo ("Daiwa Securities") and its subsidiaries worldwide that are authorized to do business within their respective jurisdictions. These include: Daiwa Capital Markets Hong Kong Kong, regulated by the Hong Kong Securities and Futures Commission, Daiwa Capital Markets Europe Limited (London), regulated by the Financial Conduct Authority and a member of the London Stock Exchange, and Daiwa Capital Markets America Inc. (New York), a U.S. brokerdealer registered with the U.S. Securities and Exchange Commission, a futures commission merchant regulated by the U.S. Commodity Futures Trading Commission, and a primary dealer in U.S. government securities. The data contained in this report were taken from statistical services, reports in our possession, and from other sources believed to be reliable. The opinions and estimates expressed are our own, and we make no representation or guarantee either as to accuracy, completeness or as to the existence of other facts or interpretations that might be significant.