#### 20 March 2020



## **U.S. Data Review**

Existing home sales: new cyclical high in February

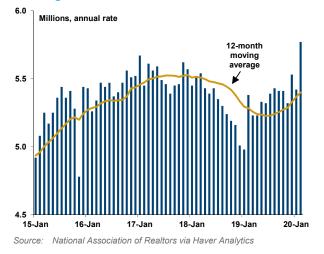
Michael Moran Daiwa Capital Markets America 212-612-6392 michael.moran@us.daiwacm.com

## **Existing Home Sales**

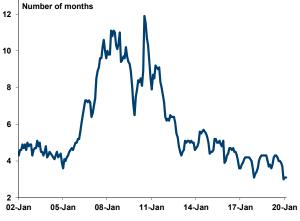
Sales of existing homes jumped 6.5 percent in February, easily beating the expected increase of 0.9 percent. The change occurred from a downward revised level (sales in January were 0.7 percent lighter than previously estimated), but the increase was still strong enough to push activity to the highest level of the current expansion (previous high was 5.67 million homes in January 2017; chart, left).

The geographic performance was slightly less impressive than the headline figure, as the surge was not broadly based. Sales were quite strong in the West and South (up 18.9 percent and 7.2 percent, respectively), but only moderate in the Midwest (0.8 percent) and down 4.1 percent in the Northeast. The South was the only region to register a cyclical high (although the West was close, with only November 2009 showing slightly better results, and tax incentives for home purchases were in place at that time).

The number of homes for sale rose 5.0 percent In February, close to normal for this month (this series is not seasonally adjusted; the average increase in the past twenty Februaries totaled 4.9 percent). Although the number of homes on the market rose noticeably, the jump in sales kept the months' supply of homes steady at 3.1 (chart, right).



### **Existing Home Sales**



# Months' Supply of Existing Homes for Sale

Source: National Association of Realtors via Haver Analytics

This report is issued by Daiwa Securities Group Inc. through its relevant group companies. Daiwa Securities Group Inc. is the global brand name of Daiwa Securities Co. Ltd., Tokyo ("Daiwa Securities") and its subsidiaries worldwide that are authorized to do business within their respective jurisdictions. These include: Daiwa Capital Markets Hong Kong Ltd. (Hong Kong), regulated by the Hong Kong Securities and Futures Commission, Daiwa Capital Markets Europe Limited (London), regulated by the Financial Conduct Authority and a member of the London Stock Exchange, and Daiwa Capital Markets America Inc. (New York), a U.S. brokerdealer registered with the U.S. Securities and Exchange Commission, a futures commission merchant regulated by the U.S. Commodity Futures Trading Commission, and a primary dealer in U.S. government securities. The data contained in this report were taken from statistical services, reports in our possession, and from other sources believed to be reliable. The opinions and estimates expressed are our own, and we make no representation or guarantee either as to accuracy, completeness or as to the existence of other facts or interpretations that minht be significant.