# **Daiwa Capital Markets Europe Limited**

Annual report and financial statements for the year ended 31 March 2016

Company registered number: 01487359

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### Chairman's Statement

For the financial year ending March 31st 2016, Daiwa Capital Markets Europe Limited ("Daiwa Europe") made a loss of £23.2 million, compared with a loss of £15.9 million in the previous financial year. While the operating loss increased from £12.3 million to £20.1 million, (reflecting challenging market conditions), there was also a significant reduction in overheads, demonstrating Daiwa Europe's ability to reduce costs. The operating loss included £3million of restructuring costs reflecting the ongoing alignment of the business with the needs of the home market in Japan. Most of Daiwa Europe's businesses are now directly linked with Japan, providing European investors with a first-class service for sourcing Japanese and Asian financial products, while playing a key role as a supplier of European products to Japanese investors.

Daiwa Securities Group Inc., our parent company, reported a net profit of ¥116.8 billion in Financial Year 2015 and generated an annualised Return on Equity of 9.5%. Overall, the Daiwa Group has established a robust business model.

Daiwa Europe's results for the past fiscal year were disappointing. However, the losses were concentrated in Fixed Income, where poor market conditions resulted in a significant underperformance. The performance of the other parts of the business was much stronger. Whilst the Fixed Income credit trading desk undertook a strategic review of its business model to one more focussed on client flow, responding to ongoing regulatory and market changes, other areas within Fixed Income performed very well. The MTN desk delivered an excellent performance that continues to support Tokyo's Fixed Income initiatives while the Repo business put in a strong performance, taking advantage of Daiwa Europe's strong balance sheet. Nevertheless, we remain conscious of the need for enhanced revenue generation in Fixed Income and will aggressively manage trading positions and invest in new staff to improve the performance of the business, in the face of tough market conditions and a changing regulatory environment.

Recent years have seen Daiwa Europe's Equity Division transform from a business that was consistently unprofitable to one that is able to deliver profits and revenue growth. Despite having halved the Division's headcount over recent years, it has maintained a substantial market share in Japanese equities in Europe. Meanwhile, our partnership with Sanford Bernstein has led to significant improvements in Daiwa Europe's European equity offering, providing European equity products to Japanese institutional investors as well as Japanese individual investors through Daiwa's retail network.

Meanwhile, Daiwa Europe's corporate advisory subsidiary DC Advisory, which delivered a profit last year, plays an increasingly important role as a provider of cross-border M&A opportunities for Japanese corporate clients. DC Advisory completed 92 deals, of which 50% were cross-border, including 7 Asia/Europe M&A deals. Looking ahead, a significant pipeline of Asia/Europe M&A deals are in progress and are scheduled to complete in coming months.

Daiwa Europe's strong links with Japan are at the heart of our competitive advantage. Our new streamlined organisational structure and the implementation of new technology platforms across the back office are paying dividends. Control over capital expenditure will result in lower depreciation costs in coming years. Daiwa Europe remains an integral part of the Group's strategy, with an increased focus on Yen products and the Japanese client base. I look forward to building further on the progress that has been made, focussing on our core strengths in pursuit of delivering exceptional service to our clients globally.

# Chairman's Statement

Yours sincerely,

Junichi Arihara

Chairman

Daiwa Capital Markets Europe Limited

Juli Ails

# Strategic Report

#### Introduction

The purpose of this report is to provide users of these Financial Statements with an insight into Daiwa Capital Markets Europe's ("DCME") business, strategy and the risks and opportunities associated with that strategy. The report includes commentary on the companies' performance, Key Performance Indicators (KPIs), an outline of how DCME is structured, an overview of future prospects and the risks the business faces together with the strategy to mitigate these risks.

### **Business Model**

DCME is the UK subsidiary of Daiwa Securities Group Inc. ("DSGI") and as such our business model is closely aligned to that of our parent group. DCME's purpose, within the group, is to provide access to Japan and Asia for European clients and access to Europe for Daiwa Group clients. That access is in both primary and secondary markets.

DCME is structured along product lines, consistent across the group, which allows for global product strategies and management. Global and local product heads, along DCME senior management ,work together to determine business priorities and strategy.

DCME has the following revenue generating business units:

### **Equities**

The Equity business includes investment research and advisory related agency brokerage with a core focus on Pan Asian equities. The division provides investment advice in the form of buy and sell recommendations on listed equities to institutional clients using Daiwa Group's research product. It offers execution services using the Group's access to the Tokyo Stock Exchange and to other Asian exchanges. In addition to secondary equity brokerage, the division distributes equity-linked primary issues originated by other parts of the Daiwa Group. The Pan Asian Equity business serves a wide range of traditional and alternative fund managers throughout Europe and the Middle East. Additionally, the division provides European research and execution services to Japanese institutional investors and to the Daiwa Securities Group through a distribution partnership with Sanford C. Bernstein.

### Fixed Income ("FI")

The Fixed Income Division has a number of core business lines. These are the trading of investment grade credit, and core government bonds as well as repo, MTN and sales desks. The sales team is responsible for placement of Daiwa's Fixed Income global product range with European clients and benefits from commission income from the placement of these new issues. The MTN desk primarily provides a key facilitation service to Tokyo's MTN and structured product requirements. The desk does not take any market or credit risk. Additionally the desk is expanding into non-Japanese business. The repo desk provides a financing function to the division, by arranging secured funding for its balance sheet positions. In addition the desk provides a client facilitation service to the group and external clients by undertaking a matched book in repo. This second function is a revenue generating function for DCME.

#### International Convertible Bonds ("ICB")

International Convertible Bonds makes markets in Japanese and Asian convertible bonds to its European and Asian client base, aiming to generate revenues by capturing bid-offer spreads. The business has a presence in both London and Hong Kong which allows it to service clients in both Asian and European time zones. It does not always receive simultaneous matching buy and sell orders so carries some bond inventory awaiting sale. The combination of market, credit, funding and capital limits, charges for holding bonds and its position as a market maker means the portfolio is reasonably liquid and turned over frequently.

In addition to market making activity, ICB participates in the primary markets by distributing primary transactions originated by Daiwa's ECM teams in Japan and Asia.

### Equity Capital Markets ("ECM")

ECM's role in primarily transactions is to facilitate the international tranches of equity and convertible bond new issues originated in Japan and Asia. Additionally ECM provides pricing and origination support for new convertible bond issues. The placing of these issues is done in conjunction with the Equity and ICB divisions.

### Debt Syndication and Debt Capital Markets ("DCM")

These two distinct business areas work closely together in the area of primary debt issuance. The Debt Syndication area provides origination advice to borrowers and coordinates with other members of a transaction underwriting syndicate. DCM is primarily a marketing and co-ordination function to develop business with international borrowers. The main products handled are international bonds, in Global, and Eurobond format, denominated in a wide variety of currencies. Debt Syndication and DCM work closely with the Fixed Income Division in the market placing of debt.

### Principal Investments ("PI")

This is the second year for this business area. The aim of the division is to invest DCME funds via the provision of loans for development real estate projects. It is envisaged that these will initially be either residential or student accommodation projects located in South East England.

### Overview of the Past Year and Strategy Going Forward

FY2015/16 was a very tough year for DCME, with Operating Profit well below expectation. The underperformance can be attributed, primarily, to significant losses in Fixed Income Credit Trading and weak revenue in Convertible Bond, Equity and Debt Primary. These underperformances were partly offset by strong performances in ICB Secondary, Fixed Income Repo and lower operating costs.

Looking forward we foresee the macro and market conditions that existed at financial year end will continue for the foreseeable future Conditions indicate a more normalised bond market but with continued anxiety resulting from concerns over global growth, effectiveness of "Abenomics" in Japan, a slow down in China, Brexit in Europe and political uncertainty in the US. Strategically DCME will continue to focus on client flow building market share where possible by maintaining, and where possible increasing, the quality of our offering. The move to reduce reliance on volatile businesses will continue. Lastly we foresee the growth of our new PI business to continue. The key aspects of our divisional performance and strategy are detailed below.

### **Equities**

Equities delivered a small profit for the year. While revenues were behind budget they were 4% up year on year. All desks, with the exception of European Sales, increased revenue year on year, however, all areas (with the exception of the branches) underperformed against budget.

Secondary revenues proved disappointing. Uncertainty surrounding global growth and the timing of interest rate rises in the US undermined equity markets in general. Whilst Asian equity revenues were flat in FY2015/16 as DCME continued to face a fierce competitive environment, the intensity of which was evidenced by the market departure of two major competitors. In our European equity product line the meaningful revenue acceleration seen in the prior year was undermined by market developments such as the Volkswagen shock and the global risk-off mood in the second half of 2015. The overall competitive landscape for the Division remained severe in FY2015/16. Generally returns on equity brokerage were under constant pressure from over-capacity. The equity primary calendar was fairly quiet during the year.

Moving onto FY2016/17 we expect market conditions to continue to be challenging, and overall there to be an only a slight increase in divisional revenue, with secondary revenue being very dependent upon market sentiment. Overall our strategy is to grow our share of Japanese and Asian equity commission in Europe. This depends upon maintaining and improving the quality of our research and corporate access products as well as the strength of our team. For the next period we anticipate that Japanese retail investor appetite for European equities will remain weak. In the primary sphere we forecast that the next year will continue to be challenging for securing Japanese mandates.

MIFID II legislation is expected to come into force in early 2018. This is starting to have a material impact on the way we are paid by our clients. Asset managers moving to a model of paying reimbursable dealing commissions to brokers for execution service only. They will have to pay for research and corporate access service out of their own pocket. This is likely to impact asset manager's behaviour as they seek to access new, unique research inputs from independent research providers and additionally could shrink the overall fee pool as asset managers start to absorb the cost.

It is likely to impact the brokerage business model by the removal of leverage to rising markets and rising transaction volumes embedded in the traditional brokerage model. Brokers may move from un-priced to priced research service model and require a differentiated service offering. The exact impact and behaviour of our clients is still unclear, but this could have a profound impact on the industry and more specifically our business model.

#### Fixed Income

FI experienced an extremely challenging year, (following on from a previous year that at the time was described as "one of the toughest years ever"), recording a signficant pre-tax loss. Revenues were down 56% year on year.

Credit Trading, was the primary contributor to the under performance. The business suffered as credit spreads widened in even the highest grade sectors of the bond market. The main credit books (Fixed USD SSA and FRN) were impacted by the dislocation in markets from September onwards. Government Trading's results stabilised relative to the prior year, however, market illiquidity made client facilitation problematic. Upside from risk trading was offset by losses from customer trading.

# Strategic Report

On a positive note Repo Trading had a good year, more than doubling year on year revenue. This reflects both increased profitability in matched book trading (particularly with Japanese customers) and the desk's good positioning in Euro repo markets.

The MTN desk maintained revenues against the strong performance in the prior year. Revenue was primarily driven by the facilitation service for Tokyo's structured product requirements, while the desk made progress in its strategy to promote EM currency MTNs and transactions for Tokyo retail.

Looking forward DCME believe that the MTN business will continue to benefit from "Abenomics" and the continued conversion of savings to investments in Japan, whilst the Repo business will see increased profitable flow from core customers, although continued changes to the regulatory landscape could adversely impact the viability of this business. The strategy for the trading business will be to continue building the client facilitation activity which we anticipate will improve in profitability as clients adjust to the "new normal" market conditions.

#### International Convertible Bonds

International Convertible Bonds (ICB) revenue was down 23% against the prior period. ICB Secondary had a strong year, with their best performance since acquisition from KBC, in 2010. However, this was offset by an under performance in primary activity, as noted by Equity Capital Markets below.

#### **Equity Capital Markets**

ECM reported lower revenue than the prior period (-20%). After a very strong start to the year in Q1, primary issuance completely evaporated. While CB issuance in Japan was strong it tended to be away from our client base. Our expectations are that the primary issuance market will continue to be tough, given the uncertainties prevailing in global markets.

# **Debt Syndication and Debt Capital Markets**

Both DCM and Syndication had disappointing years underperforming the previous year (-28%).

DCM's results reflected the continued reduction in Uridashi revenue, which has been a feature of recent years. During the year DCM completed 11 Yen deals, 14 USD deals and 18 AUD deals. Syndication's lower performance was the result of challenging market conditions highlighted by FI above.

## Principal Investments ("PI")

PI commenced activity during the FY2015/16, making its first loan. This was a £12.5m bridging finance loan on a development property in Central London. This loan was originated during the financial year and redeemed shortly before year end, demonstrating DCME's ability to manage the full life cycle of this type of activity. A number of other opportunities were pursued during the and a healthy pipeline of of deals exists going into the new year.

## **Key Financial and Performance Indicators (KFI/KPIs)**

DCME's core objectives are to maximise the return for our shareholder whist maintaining a strong capital base. KPI's and KFI's are therefore focused on measuring business performance against plan, headcount, return on equity and providing clear visibility on the management of capital, funding and liquidity.

KPIs	2016	2015
Performance against Plan		
Revenue	-30%	-24%
Overheads (exc. restructuring costs and goodwill		
amortisation and impairment)	11%	13%
Total Headcount (including non-perm staff)	-3%	-6%
Return on Equity (before investment impairment)	-3%	-2%

These KPIs show that DCME is performing well in holding back costs with both overheads and headcount reducing, however, on the revenue side one can see that in both 2016 and 2015 the business failed to achieve plan, as detailed in the performance review. DCME is not alone in facing stiff headwinds, as the entire banking industry struggles to improve performance in the face of challenging market conditions, low interest rates and ever increasing regulatory requirements.

KFIs		2016 £'000	201 £'00	-
Capital				
Regulatory Capital Resources		586	60	7
Tier 1 Capital Ratio		58.9%	45	.6%
	2016		20	15
	£'bn		£'ŀ	on
	Usage Li	mit	Usage	Limit
Unsecured Funding				
Daiwa Group	0.30 1	.22	0.97	1.15

DCME uses Daiwa Group for most of its unsecured funding and all of its capital. This means it is highly sensitive to any changes in the Group's resource allocation strategy. As can be seen in the ratios above, DCME has significant levels of excess capital, which on one hand make achieving a reasonable return on equity difficult, but on the other hand is essential for 'business as usual', as the Large Exposure requirements of CRDIV are linked to capital levels. Without this large capital base DCME could face significant trading volume restrictions as a result of limits within the Large Exposure regime. Additionally this capital is a source of funding for DCME and would require replacement with an alternative source if reduced. There are currently no indications from the parent that they are requiring repatriation of capital.

DCME uses unsecured funding from the Group to fund balance sheet positions which are not suitable for financing through the secured funding market or where secured funding is prohibitively expensive. Additionally a large part of

# Strategic Report

the unsecured funding is used for regulatory liquidity risk management purposes, in the form of funding DCME's Liquid Asset Buffer (LAB). The unsecured funding facility from the Group is reviewed semi-annually in line with the projected business and liquidity reserve requirements. DCME is particularly sensitive to any change in the funding facility from the Group. A reduction in unsecured funding would require DCME to reduce certain activity, which could impact profitability. The tenor of unsecured funding tends to be in excess of 90 days, which would allow DCME sufficient time to manage any changes in funding in an orderly way. There is currently no indication from the Group that they require a change in the funding profile.

### **Principal Risks and Uncertainties Facing the Company**

### Geographic and Market Exposure

Daiwa Europe's business is focused principally in the capital markets, with its key geographic focus being Japan, Asia (ex Japan) and Europe. As such the company is exposed to the economic and regulatory challenges that impact the industry and geographic locations as a whole.

## **Group Exposure**

While the company operates as a stand-alone entity, meeting the regulatory requirements to survive a failure of the parent undertaking, the reality is that it operates within a wider Group and its fortunes are entwined with the successes and failures of the wider Group.

The Daiwa Group has a distinct Japanese domestic bias, with a significant retail franchise within the Japanese market. As such, the wider strategic risks and uncertainties faced by the company are similar to those which are relevant to the Parent and Japanese economy as a whole. The Daiwa Group has experienced another year of strong profitability. The strong performance has come on the back of the "Abenomics"-led market recovery in Japan. "Abenomics" presents a strategic opportunity to the Daiwa Group, as its fortunes are closely correlated to the success of Japanese stock market and the wider Japanese economy. With this opportunity comes the risk that failure will result in a significant under performance in expected results for the Group and the knock-on implications for the Group and individual business lines.

A significant portion of DCMEs revenue comes from Primary activity (i.e. the origination and distribution of new debt and equity issues for our clients). DCME is reliant on other Daiwa offices for revenue relating to those transactions originating in Japan and Asia. DCME thus has very little control over the outturn related to primary activity, which could result in both positive and negative shocks. Conversely transactions originated by DCME and sold into the Daiwa network will result in a distribution of the fee pool across the Daiwa group. While our expectation is that DCME would be a net beneficiary of this two way activity we are reliant on the rest of the group and not in full control of the outcome. This is, however, a key area of business for the group and a core reason for DCME's existence.

Changes in Group strategy and/or Product line strategy could have a direct impact on DCME and its strategy. Differences between Group and local strategy need to be actively managed to avoid negatively impacting DCME. The inclusion of Tokyo senior management on DCME's Board, Japanese Chairman and COO and close communication between DCME Division Heads and their global product heads helps to avoid these types of conflicts.

#### Resource Constraints / Business Focus

DCME is continuing the process of transforming its business to be less reliant on proprietary trading and more focused on customer driven flow. Despite this, a large part of the business is and will continue to require taking on balance sheet positions in both a proprietary and market making capacity. Taking these positions requires access to both funding and capital, which DCME currently has. There is, however, a risk that with increased focus on return on equity, amongst Japanese firms, that the current low returns will result in the Group re-deploying resources currently allocated to Europe, which would severely constrain the business. Any changes in resource allocation would, however, be carefully considered and implemented in an orderly way.

Conversely a shift away from proprietary activity to client driven activity increases our exposure to our client base and the changing landscape of the global investment community. A strong shift away from our key markets by clients will have a greater impact on our revenue generating ability. Regulation, such as MIFIDII poses further risks to our client base.

### Daiwa Europe Specific Risks and Uncertainties

DCME continues to maintain its balance sheet in high quality liquid assets. Consistent with the prior year less than 8% of the asset base is invested in sub-investment grade credit (refer to note 26 of the statutory accounts for further details). DCME has also actively worked to reduce the overall size of its balance sheet, as it seeks to place less reliance on balance sheet usage. The current asset balance has reduced from £16bn to £11.7bn year on year, as a result of a reduction in trading inventory and repo activity.

Outside of those risks and uncertainties faced by the market and the Group, Daiwa Europe has its own set of risks and uncertainties which it faces and which management are focused on ensuring we have mitigating controls and actions in place to address. The principal risks and uncertainties faced by the company, outside of economic risks, are as follows:

Risk	Impact /	Change in risk Y-o-Y	Mitigation of risk
	Probability		
Liquidity risk	High Impact /	Central banks globally have	DCME has a dedicated liquidity risk
	Low Probability	continued to persist with	management section focused on assessment,
		accommodative monetary policy,	monitoring and reporting of liquidity risk. The
		with the ECB and BOJ especially,	section aims to evolve and improve all aspects of
		increasing the size and scope of	liquidity risk management on a continuous basis,
		their QE programs. These	as well as implement the associated liquidity
		programs together with increasing	regulations.
		regulatory requirements have	
		continued to drain liquidity from the	DCME takes a conservative approach to liquidity
		market	risk management. DCME manages liquidity at
			levels such that it remains (i) cash flow positive
		Market conditions, however, have	over all time periods up to 1 month considered
		been fairly stable, without any	under a combined market and name specific
		significant liquidity constraints for	liquidity stress, and (ii) cash flow positive for at
		DCME. Daiwa Group's liquidity	least one year under a market stress.
		position also remains strong.	
			DMCE holds a significant Liquid Asset Buffer and

			the trading portfolio consists of high quality assets most of which are deemed extremely liquid.
Regulatory changes	High Impact / High Probability	Increased oversight and expectations, from the Regulator, has led to greater requirements for capital and liquidity.  New regulation and reporting requirements have increased the need for regulatory and compliance resources, as well as absorbing	The on-going raft of regulatory changes continues to provide significant challenges to the industry, both in terms of implementation and compliance. Meeting regulatory requirements is not just a high priority for DCME Board members but for the Group as a whole.
		significantly more of senior management and Board time.	DCME mitigates the implementation risks by employing experienced regulatory and project staff. DCME expects to increase staffing levels in regulatory and compliance over the next year, as well as increase the use of third party specialist consultants.
			The appropriate committees within DCME's governance structure are made aware of the changes, the impact on DCME, the cost and resources required to achieve implementation on the mandatory deadline. The Risk Asset & Liability Committee has detailed oversight of all prudential regulatory change while ultimate responsibility lies with the Board.
			In addition the compliance and business impact of regulatory change are minimised by maintaining a fairly vanilla product and service offering.
Competitive pressure	High Impact / Medium Probability	Unchanged.  Staff turnover in the prior year was 15.5%, half of which was through redundancies. Voluntary turnover was below 10%, which is low for the industry. No material risks crystallised during the year as a result of key staff departures.	The key competitive pressure we face is staff retention, which the company attempts to mitigate by ensuring compensation is competitive and promoting a positive culture of work/life balance.
Operational Risks (not covered separately)	High/Medium Impact / Medium Probability	Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events and covers a variety of risk factors from rogue trading, securities fraud	DCME has a common firm-wide framework overseen by a central Operational Risk Management (ORM) function, with ownership of the actual risks residing with the managers responsible for the relevant business process.

		to BCP events, failure of critical systems.  Year on year this risk has remained broadly unchanged, with some improvement to the rate of change in DCME's IT infrastructure offset by heightened market concerns around cybercrime.	DCME utilises a number of firm-wide processes and tools for the identification, recording, assessment, monitoring, prevention and mitigation of operational risks.  Risk mitigation actions arising from the core components of the firm's Operational Risk Framework are centrally tracked by ORM and the status reported to the Operational Risk & Compliance Committee.  A significant firm wide initiative, to address the risks posed by cybercrime, has commenced, led by Tokyo, with material resources allocated, at the Group level.
Litigation	High Impact / Medium Probability	Exposure to the risk of litigation is an inherent risk in the securities market and is further increased during periods of market volatility and corporate failures.  DCME faces litigation risk from both current and historic activities, so while the current business model is simpler than in prior years, the risks remain. Notes 20 and 23 detail the current litigation actions faced by the company.  Litigation risks in the market have been increasing over the last few years, as regulatory fines and penalties increase litigation risks on those firms being penalised by the regulator. For DCME this increased risk is offset by a simplification in business model and increased allocation of capital resources.	While DCME's business model is relatively simple and our exposure to litigation has in recent years been limited, our capital market and securities trading activities have nevertheless resulted in potential exposure to litigation arising from events such as the Lehman and Kaupthing collapses.  While our primary approach to mitigating these risks is through appropriate onboarding controls and risk management techniques combined with good quality, market standard legal documentation; our view based on our own experiences and events in the market is that it is difficult to eliminate these risks entirely.  With greater focus on these risks and consideration given to tail risk events, more capital resources are being ringfenced to protect the firm against adverse litigation.

# Strategic Report

The strategic report was approved by the Board on 21 June 2016 and signed on their behalf by:

Keith Meekins

Chief Executive Officer

# Directors' report

The directors present their annual report on the affairs of Daiwa Capital Markets Europe Limited ('the company'), together with the financial statements and independent auditor's report, for the year ended 31 March 2016.

### **Principal Activities**

Daiwa Capital Markets Europe Limited is a wholly owned subsidiary of Daiwa International Holdings Inc, which is a wholly owned subsidiary of Daiwa Securities Group Inc. ('Daiwa Group'), one of the largest brokerage and banking groups in Japan. The primary activities of the company are to provide investment banking services in Equities, Fixed Income, Convertible Bonds, financing for development real estate projects and Corporate Finance Advisory, through its pan-European subsidiary group Daiwa Corporate Advisory. The company also has a branch network across Europe and the Middle East primarily involved in Equity Sales.

### **Results and Dividends**

The audited financial statements for the year ended 31 March 2016 are set out on pages 20 to 61. The company's loss for the year after taxation was £23.2m (2015: Loss of £15.9m).

The directors do not recommend payment of a dividend in respect of the current financial year (2015: £nil).

## **Risk Management**

In the normal course of its business, the company will be exposed to a range of operational and financial risks including market, credit and liquidity risk.

Risk management is a major focus for the entire company, to which the management is fully committed. A strong risk discipline is vital in maintaining financial health, providing reassurance to regulators and ensuring that business decisions are optimised for risk-return considerations. It is especially important during times of market volatility or as the business diversifies its product base.

The Board is responsible for setting an overall risk appetite based on the company's revenue plans, tolerance for risk and underlying capital base. The Board Risk Committee, chaired by the independent non-executive director responsible for risk, has delegated responsibility, from the Board, for oversight of high-level risk management. The risk management framework includes a governance structure of risk committees and officers, together with a dedicated independent risk function to provide comprehensive risk monitoring, reporting and control. Reporting and control of risk is undertaken both locally within the company and globally within the Daiwa Group.

The company actively manages its exposure to market risk (such as interest rates or foreign exchange) and credit risk, using a variety of techniques including value-at-risk, sensitivity limits, exposure limits, stress testing, diversification, mitigation by collateral and hedging. As part of its hedging activity, the company utilises derivative products such as swaps, futures and options. Notes 26 and 27 to the financial statements provide a full explanation of the company's financial and capital risk management objectives and policies, and exposure to market, credit and liquidity risk.

### **Financial Instruments**

Buying and selling financial instruments, including risk management products, is integral to the company's activities.

# Directors' report

#### Directors' and Officers' Indemnities

The company maintains insurance against liabilities for all directors and officers of the company during the financial year and at the date of this report.

### **Employee Consultation**

The company places considerable value on the involvement of its employees and continues its previous practice of keeping them informed on matters affecting them as employees, and on the various factors affecting the performance of the company, through regular senior management forums, weekly news feeds and other measures.

#### **Charitable Contributions**

The company contributed £39,530 (2015: £21,254) to charities during the course of the year.

# **Disabled Employees**

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.

#### **Environmental Measures**

Environmental measures undertaken during the year include the recycling of waste, the use of biodegradable disposables and the efficient disposal of obsolete electrical items. Procurement decisions relating to premises actively consider the energy efficiency standards of new equipment. Our consultants are helping us identify better energy efficient approaches to electrical systems, where we aim to exceed legislative standards. We have achieved substantial savings in energy consumption due to improvements in equipment efficiency and controls. In addition, the company continues to support the group in the development of financial product offerings with an environmental theme.

### **Going Concern**

The directors' assessment of the company's ability to continue as a going concern is an ongoing management function. This assessment is based upon an assessment of liquidity & funding, capital adequacy and cash flow forecasts that are prepared by the company and its subsidiaries in the normal course of its resource management. For the purpose of the ongoing assessment, various stress scenarios to the normal operating environment have been identified and considered.

The company's directors believe there are no material uncertainties that may cast significant doubt about the company's ability to continue as a going concern.

#### **Directors**

The following directors have held office throughout the year and to the date of these accounts, except where otherwise noted:

Name	Title	Nationality	Appointed / Resigned	Committee Members #
Junichi Arihara	Chairman	Japanese	-	AC, BR, RC, NC
Keith Meekins	Chief Executive Officer	British	-	EC
Jun Hayakawa	Chief Operating Officer	Japanese	Appointed – 1 October 2015	EC
Hiroki Ikeda	Chief Operating Officer	Japanese	Resigned – 1 October 2015	-
Hiroki Ikeda	Non-Executive Director	Japanese	Appointed – 1 April 2016	RC, NC
Sung-Ho Kang	Non-Executive Director	Korean	Appointed – 1 April 2016	*
Keiko Tashiro	Non-Executive Director	Japanese	Appointed – 1 April 2016	RC, NC
Yuichi Akai	Non-Executive Director	Japanese	Resigned – 31 March 2016	2
Mikita Komatsu	Non-Executive Director	Japanese	Resigned – 31 March 2016	-
Keisuke Natsume	Non-Executive Director	Japanese	Resigned – 31 March 2016	<u>=</u>
Polly Williams	Independent Non-Executive Director	British	-	AC, BR, RC, NC
Peter Goshawk	Independent Non-Executive Director	British	) <del>,</del>	AC, BR, RC, NC

<sup>#</sup> Reflects committee membership as at 31 March 2016 or subsequently appointed

BR - Board Risk Committee\*, AC - Audit Committee\*, RC - Remuneration Committee, EC - Executive Committee, NC - Nominations Committee

\*Membership of the Board Risk and Audit Committees also includes Alex Monnas who is not a DCME Director

# **Disclosure of Information to Auditors**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditors are unaware; and the directors have taken all the steps that they ought to have taken as directors to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### **Independent Auditors**

Pursuant to Section 489 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office.

By order of the Board:

Roger Massey

Secretary

5 King William Street

London,

EC4N 7DA

21 June 2016

# Statement of Directors Responsibilites

Statement of Directors' responsibilities in respect of the Strategic Report, The Directors Report and the Financial Statements

The directors are responsible for preparing the Strategic Report, the Directors Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

By order of the Board:

Roger Massey

Secretary

5 King William Street London

EC4N 7DA

21 June 2016

17 DAIWA CAPITAL MARKETS EUROPE LIMITED

Annual Report and Financial Statements for the year ended 31 March 2016

# Independent Auditor's Report

### Independent Auditor's Report to the Members of Daiwa Capital Markets Europe Limited

We have audited the financial statements of Daiwa Capital Markets Europe Limited for the year ended 31 March 2016 set out on pages 20 to 61. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice), including FRS 102 the Financial Reporting Standard applicable in the UK and Republic of Ireland.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 17, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

# Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2016 and of its loss for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Independent Auditor's Report

## Independent Auditor's Report to the Members of Daiwa Capital Markets Europe Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

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Zaffarali Khakoo (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants 15 Canada Square London E14 5GL

21 June 2016

# STATEMENT OF COMPREHENSIVE INCOME For the Financial Year ended 31 March 2016

	Note	2016 £'000	2015 £'000
Fee and commission income	2	79,153	72,818
Fee and commission expense	2	(21,821)	(25,388)
Net trading revenue	3	(14,155)	19,701
Other income	4	27,763	29,436
Total non-interest income		70,940	96,567
Interest income and similar receivables	5	62,303	39,425
Interest payable and similar charges	6	(47,220)	(33,274)
Net interest income		15,083	6,151
Net operating income		86,023	102,718
Administrative expenses	7	(106,199)	(114,989)
Operating loss Goodwill impairment		(20,176)	<b>(12,271)</b> (1,595)
Loss on ordinary activities before tax		(20,176)	(13,866)
Tax charged on ordinary activities	9	(3,050)	(2,041)
Loss for the financial year		(23,226)	(15,907)
Other comprehensive income			
Exchange adjustments on fair value reserve		82	(106)
Movement on fair value reserve		144	135
Deferred tax recognised in equity		(46)	(4)
Total comprehensive loss for the financial year		(23,046)	(15,882)

The accompanying notes on pages 23 to 61 are an integral part of the financial statements.

# **BALANCE SHEET**

As at 31 March 2016

Company registered number: 01487359

Note	2016 £'000	2015 £'000
Fixed assets		
Intangible assets 10	14,880	18,102
Tangible assets 11	14,876	16,934
Available for sale investments 12	1,139	916
	30,895	35,952
Current assets	÷	,
Debtors 14	8,949,903	12,838,348
Financial assets held for trading 16	2,651,239	3,051,660
Cash at bank and in hand 17	91,155	141,832
	11,692,297	16,031,840
Current liabilities	) <del></del> :	
Creditors: amounts falling due within one year 18	(9,604,152)	(13,716,228)
Financial liabilities held for trading 16	(1,518,860)	(1,728,718)
	(11,123,012)	(15,444,946)
Net current assets	569,285	586,894
Total assets less current liabilities	600,180	622,846
Creditors: amounts falling due after one year 21	(1,826)	(2,476)
Provisions for liabilities 20	(3,262)	(2,232)
	(5,088)	(4,708)
Net assets	595,092	618,138
		•
Capital and reserves		
Called-up share capital 22	732,121	732,121
Reserves	(137,029)	(113,983)
Shareholders' funds (all equity interests)	595,092	618,138

The financial statements were approved by the Board on 21 June 2016 and signed on their behalf by:

Keith Meekins

Chief Executive Officer

The accompanying notes on pages 23 to 61 are an integral part of the financial statements.

# 21 DAIWA CAPITAL MARKETS EUROPE LIMITED

Annual Report and Financial Statements for the year ended 31 March 2016

# STATEMENT OF CHANGES IN EQUITY

The table below presents the changes in Equity for the year ended 31 March 2016:

	Called-up Share Capital	Fair Value reserve	Capital reserve	Profit and loss account	Total
	£'000	£'000	£'000	£'000	£'000
Beginning of year	732,121	696	13,908	(128,587)	618,138
Loss for the financial year	~	<u>.</u>	2	(23,226)	(23,226)
Exchange differences	; <del>=</del> 0;	82	ia.	@	82
Revaluation of available for sale investments	140	144		:=	144
Deferred tax liability on fair value gain on available for sale investments	æ	(46)		€.	(46)
End of year	732,121	876	13,908	(151,813)	595,092

The table below presents the changes in Equity for the year ended 31 March 2015:

	Called-up Share Capital	Fair Value reserve	Capital reserve	Profit and loss account	Total
	£'000	£'000	£'000	£'000	£'000
Beginning of year	732,121	671	13,908	(112,707)	633,993
Share based payment reserve	-	¥	*	27	27
Loss for the financial year	<b>*</b> :	-	-	(15,907)	(15,907)
Exchange differences	= =	(106)	-		(106)
Disposal of available for sale		135	-		135
investments					
Deferred tax liability on fair value		(4)		<u>7≅</u>	(4)
gain on available for sale					
investments					
End of year	732,121	696	13,908	(128,587)	618,138

## 1 Accounting policies

A summary of the principal company accounting policies is set out below. Except where indicated, they have been applied consistently throughout the current and preceding year.

### a) Statement of compliance

The financial statements are prepared on the going concern basis, under the historical cost convention, as modified by the revaluation of certain assets, including investments and financial instruments and in accordance with the Companies Act 2006.

The financial statements of the company for the year ended 31 March 2016 have been prepared in accordance with the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102) issued by the Financial Reporting Council.

# b) Basis of preparation

The results of the company's overseas branches are incorporated within the company's results. Any exchange gains and losses are reported through the company's profit and loss account.

In accordance with s401 of the Companies Act 2006 the company has not prepared consolidated financial statements on the basis that it is exempt from the obligation to prepare and deliver group financial statements. The company is a wholly owned subsidiary of Daiwa Securities Group Inc. incorporated in Japan, which prepares group financial statements.

These financial statements present information about Daiwa Capital Markets Europe Limited as an individual undertaking and not about its group.

### c) Disclosure exemptions

In accordance with disclosure exemptions available under FRS 102 set out in paragraph 1.12 (except for the disclosure exemptions from Section 11 Basic Financial Instruments and Section 12 Other Financial Instruments Issues); the directors have adopted certain disclosure exemptions. The directors have not prepared a cash flow statement for the year on the grounds that a parent undertaking included the company in its own published consolidated financial statements.

A reconciliation of the number of shares outstanding at the beginning and at the end of the year has not been presented. The company is exempt from specific share based payment disclosures under share-based payment arrangements that existed during the period and the directors have not made full disclosures. The equivalent disclosures required by FRS 102 are included in the consolidated financial statements of the Daiwa Securities Group Inc. in Japan in which the company's results are consolidated. See note 30 on page 60 for details on where the company's ultimate parent company, Daiwa Securities Group Inc.'s, consolidated financial statements may be obtained from.

1 Accounting policies (continued)

The company is also exempt from disclosing key management compensation in total under Section 33 Related

Party Disclosure of FRS 102. Directors' remuneration is disclosed as required by the Companies Act 2006 shown

in note 29 on page 60.

d) Intangible assets

Goodwill

Goodwill represents the excess of the fair value of purchase price and costs directly attributable to the acquisition over the purchase of identifiable assets acquired and the liabilities assumed on acquisition. Goodwill is capitalised

as an intangible asset and amortised through the profit and loss account on a straight line basis over its expected

useful economic life. Capitalised goodwill is reviewed for impairment at each reporting date.

Impairment losses recognised for goodwill are not reversed in subsequent periods, even if the reasons for the

impairment loss have ceased to apply. This change to FRS 102 is effective for accounting periods beginning on or after 1 January 2016 and early adoption is permitted for accounting periods beginning on or after 1 January 2015.

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The company has adopted this change early, however the adoption has had no effect upon the financial statements.

For the purpose of calculating goodwill, fair values of acquired assets and liabilities assumed are determined by

reference to market values, where available, or by reference to the current price at which similar assets could be

acquired or similar obligations entered into.

Computer software

Computer software are shown at cost less accumulated amortisation and impairment, if any, and reviewed for

impairment if necessary. Where appropriate, the labour costs of the company's own employees are capitalised if an asset is self-constructed, provided that those costs are directly attributable to bringing the asset into working

condition. Amortisation is provided on these assets at rates calculated to write off the cost, less estimated residual

value, of each asset on a straight-line basis over its expected useful life, as follow:

Intangible asset:

Rate per annum

Computer software

20 - 33%

Amortisation is not charged on intangible asset until they have been completed and brought into operation.

e) Tangible assets

Tangible assets are shown at cost less accumulated depreciation and impairment, if any, and reviewed for impairment if necessary. Depreciation is provided on these assets at rates calculated to write off the cost, less

estimated residual value, of each asset on a straight-line basis over its expected useful life, as follows:

# 1 Accounting policies (continued)

Tangible assets: Rate per annum

Computer hardware and other office machinery 20 - 33%Motor vehicles 25%Office furniture, fittings and equipment 0 - 33%

Depreciation is not charged on assets in course of construction until they have been completed and brought into operation.

### f) Financial assets and liabilities

The company has adopted the recognition and measurement provisions of IAS 39 Financial Instruments: Recognition and Measurement (as adopted for use in the EU) and the disclosure requirements of Section 11 Basic Financial Instruments and Section 12 Other Financial Instruments. The scope of IAS 39 applies to account for all of the company's financial instruments at balance sheet date.

The company classifies its financial assets in the following categories:

# Financial assets

The company classifies its financial assets in four categories:

- financial assets at fair value through profit and loss
- loans and receivables (measured at amortised cost)
- held to maturity investments (measured at amortised cost)
- available for sale financial assets (measured at fair value with fair value changes recorded in other comprehensive income)

Management determines the classification of financial assets and liabilities at initial recognition. The company had no assets in the category "held to maturity investments" in the current or prior year.

### Financial assets at fair value through profit or loss

Financial assets are classified in this category if they are held for trading. Instruments are classified as held for trading if they are:

- (i) acquired principally for the purposes of selling or repurchasing in the near term, including marketable securities; or
- (ii) part of a portfolio of identified financial assets that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or
- (iii) a derivative.

Financial assets included in this category are recognised initially at fair value and transaction costs are taken directly to the profit and loss account. Gains and losses arising from changes in fair value are included directly in the profit and loss account.

### 1 Accounting policies (continued)

Purchases and sales of financial assets held for trading are recognised on trade date, being the date on which the company commits to purchase or sell the asset.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and which are not classified as available for sale.

Loans and receivables with a maturity of greater than one year are initially recognised at fair value including direct and incremental transaction costs. They are subsequently valued at amortised cost, using the effective interest method. Loans and receivables with a maturity of less than one year are recognised at original cost.

Loans and receivables are recognised on a trade date basis, except for cash collateral on repo or similar transactions, which are recognised on a value date basis.

Loans and receivables are assessed at each reporting date to determine whether there is objective evidence of impairment.

An impairment loss is calculated as the difference between an asset's carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account. When the company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit or loss.

#### Available for sale financial assets

Available for sale financial assets are non-derivative financial assets that are designated as available for sale and are not recognised into any of the other categories described above. They are initially recognised at fair value including direct and incremental transaction costs. They are subsequently held at fair value. Gains and losses arising from changes in fair value are included in a fair value reserve until sale when the cumulative gain or loss is transferred to the profit and loss account. The available for sale assets are reviewed for impairment if necessary.

Purchases and sales of financial assets available for sale are recognised on trade date, being the date on which the company commits to purchase or sell the asset.

### Financial liabilities

Financial liabilities are measured at the original amount, except for financial liabilities held for trading, which are measured at fair value through profit and loss. Financial liabilities include non-derivative marketable securities, derivative financial instruments or trading liabilities. All financial liabilities not held for trading have a maturity of less than one year. Other financial liabilities (including other payables) are subsequently measured at amortised cost using the effective interest rate method.

The effective interest rate method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or when appropriate, a shorter period, to the carrying amount of the financial liability on initial recognition. The effective interest rate is determined on the basis of the carrying amount of the financial liability at initial recognition.

# g) Investments in subsidiary undertakings

Investments in subsidiary undertakings are stated at cost less impairment.

### h) Income and expense

Fee and commission

Fee and commission income is recognised in the profit and loss account when the related services are provided. Fee and commission expense is recognised when services are received.

#### Net trading revenue

Gains and losses arising from changes in fair value of financial assets and liabilities held for trading are included in the profit and loss account as net trading revenue.

#### Other income

Other income mainly consists of costs recharged to group companies for services, which are recognised when the services are provided.

Interest income and similar receivables, interest payable and similar charges
Interest income and interest expense are recognised based upon the effective interest method.

#### i) Determining fair value

Where the classification of a financial instrument requires it to be stated at fair value, this is determined by reference to the quoted bid price or offer price (as appropriate) in an active market wherever possible. Where no such active market exists for the particular asset or liability, the company uses a valuation technique to arrive at the fair value including the use of prices obtained in recent arms-length transactions, discounted cash flow analyses, option pricing models and other valuation techniques commonly used by market participants.

Where appropriate, valuations are adjusted to account for various factors including time value, volatility factors and underlying share prices in respect of options, warrants and convertible bonds; and counterparty credit quality, bid/offer and future administration costs for OTC derivatives.

Profits and losses are only recognised on initial recognition when such profits can be measured solely by reference to observable current market transactions or valuation techniques based solely on observable market inputs.

For each class of financial assets and/or liability recognised at fair value, the company utilises the following hierarchy:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### j) Offsetting of assets and liabilities

Assets and liabilities, which are considered to be financial assets and liabilities for the purposes of FRS 102, are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to either settle on a net basis, or realise the asset and settle the liability simultaneously.

### k) Taxation

Current tax is recognised for the amount of tax payable (or receivable) in respect of the taxable profit (or loss) for the current or prior periods using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences arising when items are included in a tax assessment in one period and recognised in the financial statements in another. Deferred tax is calculated using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date that are expected to apply to the reversal of the timing difference.

Deferred tax assets are only recognised to the extent that it is probable they will be recoverable against future taxable profits or deferred tax liability reversals.

Deferred tax assets and deferred tax liabilities are offset only if the group has a legally enforceable right to offset and the amounts relate to taxes levied by the same taxation authority.

### Pension costs

Pension benefits are provided through a defined contribution scheme (group personal pension plan) to which the company contributes a percentage based on each member's earnings. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

### m) Foreign currency

The financial statements are presented in Sterling, which is the functional currency of the company. Items included in the financial statements are measured using their functional currency, being the currency of the primary economic environment in which the company operates.

Monetary assets and liabilities denominated in foreign currencies at the year end are reported in the functional currency at the rates of exchange prevailing at the year end. Trading profits and losses from dealings in securities denominated in foreign currency are recorded in the functional currency at the exchange rate prevailing at the end of the month in which they arise and any gains or losses arising are reflected in the profit and loss account.

#### n) Leases

The company enters into operating leases as described in note 23. Rentals under operating leases are charged on a straight-line basis over the lease term. The company has not entered into any finance leases during the year (2015: £nil).

o) Securities purchased/sold subject to resale/repurchase agreements (including stock borrowing and lending) Securities may be lent or sold subject to a commitment to repurchase them (a 'repo'). Such securities are retained on the balance sheet when substantially all the risks and rewards of ownership remain with the company, and the counterparty liability is included separately on the balance sheet as appropriate.

Similarly, where the company borrows or purchases securities subject to a commitment to resell them (a 'reverse repo') but does not acquire the risks and rewards of ownership, the transactions are treated as collateralised loans, and the securities are not included in the balance sheet.

The difference between sale and repurchase price is accrued over the life of the agreement using the effective interest method.

Securities lent to counterparties are retained in the financial statements. Securities borrowed are not recognised in the financial statements, unless these are sold to third parties, at which point the obligation to repurchase the securities is recorded as a trading liability at fair value. Any subsequent gains or losses are included in net trading income.

### p) Collateral

The company enters into master agreements with counterparties whenever possible and, when appropriate, obtains collateral. Master agreements provide that, if an event of default occurs, all outstanding transactions with the counterparty will fall due and all amounts outstanding will be settled on a net basis.

The company obtains collateral in respect of customer liabilities where this is considered appropriate. The collateral normally takes the form of a lien over the customer's assets and gives the company a claim on these assets for both existing and future liabilities. The company also receives collateral in the form of cash or securities in respect of other credit instruments, such as stock borrowing contracts, and derivative contracts in order to reduce credit risk. Collateral received in the form of securities is not recorded on the balance sheet. Collateral received in the form of cash is recorded on the balance sheet with a corresponding liability. Any interest payable or receivable arising is recorded as interest expense or interest income respectively.

The company measures the market value of the securities borrowed and loaned against collateral on a daily basis. Additional collateral is obtained as necessary to ensure such transactions remain adequately collateralised.

### q) Related party transactions

In accordance with exemptions granted under FRS 102 the directors have not disclosed related party transactions with other entities included in the consolidated financial statements of Daiwa Securities Group Inc.

# r) Share-based payments to employees

Daiwa Securities Group Inc., Daiwa Capital Market Europe Limited's ultimate parent company, engages in equity settled share-based payment transactions in respect of services received from certain employees of the company. The fair value of the services received is measured by reference to the fair value of the shares or share options granted on the date of the grant. The cost of the employee services received in respect of the shares or share options granted is recognised in the profit and loss account over the period that the services are received, which is the vesting period. The fair value of the options granted is determined using option pricing models, which take into account the exercise price of the option, the current share price, the risk free interest rate, the expected volatility of the share price over the life of the option and other relevant factors. In respect of vesting conditions related to market conditions, the charges for the services received are recognised regardless of whether or not the market related vesting condition is met.

# s) Deferred Compensation

The company has various deferred compensation arrangements in place at the year end. Staff compensation may include awards in the form of deferred bonuses in cash and cash-settled share based payments. The vesting of deferred bonuses is dependent on future service and can be subject to claw back provisions.

Deferred bonuses are only payable once the conditions of the deferred arrangement have been met and will, at a minimum, require the employee to be an employee in good standing at the payment date. Deferred compensation costs are recognised over the period of service, if it is more likely than not that the amounts will be paid out. The awards are expensed over the required service period and accruals are adjusted for changes to respective vesting dates the awards are expected to be paid out. Any accrued interest and change in value of share based payments, will be booked through the profit and loss account in the period to which they relate.

### t) Provisions and contingent liabilities

Provisions are recognised if the company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If these conditions are not met, no provision is recognised. The amount recognised as a provision is measured at the directors' best estimate of the consideration required to settle the obligation as of the balance sheet date, the expense is recognised in the profit and loss account, taking into account the risks and uncertainties surrounding the obligation.

## 1 Accounting policies (continued)

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefit is uncertain or cannot be reliably measured. Contingent liabilities are not recognised but are disclosed, unless they are remote.

### u) Impairment of non-financial assets

The carrying amounts of the company's non-financial assets, such as goodwill and investment in subsidiary, are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. The investment in subsidiary is carried at cost and reviewed for impairment at each reporting date. Capitalised goodwill is reviewed for impairment at each reporting date.

Impairment losses are recognised in the profit and loss account. Impairment losses recognised for goodwill are not reversed in subsequent periods, even if the reasons for the impairment loss have ceased to apply.

#### Calculation of recoverable amount

The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the expected future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the rate of return expected on an equally risky investment. For an asset that does not generate largely independent income streams, the recoverable amount is determined for the cash generating unit to which the asset belongs.

### Reversals of impairment

Where the recoverable amount increases as a result of a change in economic conditions or in the expected use of the asset then the resultant reversal of the impairment loss should be recognised in the current period (with the exception of goodwill).

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

# v) Comparatives

The comparatives have been adjusted, where necessary, to facilitate comparison with the current year amounts.

# 2 Fee and commission income and expense

Fee and commission income and expense consists mainly of equity related brokerage commissions and new issue related fees, expenses and shared commissions.

# 3 Net trading revenue

Net trading revenue is the net gains/(losses) on financial assets or financial liabilities classified as held for trading.

## 4 Other income

	2016	2015
	£'000	£'000
Costs recharged to group companies	27,637	29,436
Profit on disposal of available for sale investment`	126	*
	27,763	29,436
5 Interest income and similar receivables		
	2016	2015
	£'000	£'000
Interest and dividend income - held for trading	29,911	22,986
Interest income – other financial assets	32,392	16,439
	62,303	39,425
Included in the above is interest receivable from group companies amounting to £9.8nd	ı (2015: £5.6m).	
6 Interest payable and similar charges	2016	2015
	£'000	£'000
Bank loans and overdrafts	2,990	3,126
Interest expense – held for trading	6,233	5,721
Interest expense – other financial liabilities	37,997	24,427
	47,220	33,274

Included in the above is interest payable to group companies amounting to £9.2m (2015: £5.6m).

# 7 Administrative expenses

Administrative costs are analysed as follows:	2016 £'000	2015 £'000
Permanent staff costs (see note 8)	62,089	67,281
Non – Permanent staff costs	4,138	4,518
Depreciation of tangible assets (see note 11)	2,650	2,318
Amortisation of intangible assets (see note 10)	5,110	8,666
Premises costs	5,925	5,358
External technology, communication and data costs	15,457	16,217
Net costs recharged by group companies	3,971	3,738
Other costs	6,859	6,893
Total	106,199	114,989
Administrative expenses include the following fees paid to the company's auditors:		
Fees payable to the company's auditor for the audit of the company's financial		
statements	(181)	(176)
Fees payable to the company's auditor and its associates for other services:	(407)	(4.40)
- audit related-assurance services	(167)	(146)
- other services relating to taxation	(6)	(11)
- all other services		(4)
Fees payable to un-associated auditor in respect of overseas branch regulatory		
requirement	(66)	(69)

# 8 Staff costs

Employee costs during the year amounted to:

201 £'00	
Wages and salaries 53,28	2 57,471
Social security costs 5,24	0 5,822
Pension costs – defined contribution plan 3,56	7 3,988
62,08	9 67,281

# 8 Staff costs (continued)

The average monthly number of staff employed by the company during the year was as follows:

	2016	2015 Number
	Number	
Front Office		
Equity	50	46
Fixed Income	34	35
Debt and Equity Capital Markets	22	21
Other (CBs, Derivatives and Principal Investments)	21	25
Back Office Support	241	260
	368	387

The average monthly number of staff employed by the company overseas (included above) was as follows:

	2016 Number	2015 Number
Branches		
Bahrain	8	8
Geneva	10	9
Representative office	18	17
Moscow	3	2
Frankfurt	_	2
Paris	3	3
	24	24

## 9 Tax charge on ordinary activities

The tax charge is based upon the effective UK corporation tax rate of 20% (2015: 21%) and comprises:

	2016 £'000	2015 £'000
UK and overseas corporation tax:	2000	2000
Current year	3.5	
Prior year	0.72	172
Overseas taxation	Œ	
Company tax credit for the year		172
Deferred tax:		
Timing differences, origination and reversal	(3,050)	(2,213)
Decrease in Tax Rate	140	-
Total deferred tax expense	(3,050)	(2,213)
Total tax charged on ordinary activities	(3,050)	(2,041)

The effective rate of tax is 15.11% (2015:14.72%). The following table reconciles the total tax expense for the year to the accounting loss on ordinary activities before tax multiplied by the standard UK corporation tax rate.

Loss on ordinary activities before tax	2016 £'000 (20,176)	2015 £'000 (13,866)
Taxation at UK standard corporation rate of 20% (2015: 21%)	4,035	2,912
Effects of:		
Permanent differences	(54)	(63)
Effects of unrecognised timing differences including loses	(3,981)	(2,849)
Overseas taxation	12	(#)
Effect of reversal of deferred tax on previously recognised losses	(3,050)	(2,213)
Group relief surrendered	·	172
Effect of changes in statutory rates		<u> </u>
Company tax charge for the year	(3,050)	(2,041)

The company has a net deferred tax liability of £0.2m (2015 was a net deferred tax asset of £2.9m), This is attributable to deferred taxation that would arise if the timing differences on investments held for sale were realised after the end of the reporting period. The prior year net deferred tax asset of £2.9m was after accounting for the provision of £0.2m on investments held for sale and was attributable to unused UK tax losses of £15.3m incurred by the company in earlier years.

#### 9 Tax charge on ordinary activities (continued)

A residual deferred tax asset totalling £49.9m for all timing differences including UK tax losses and capital allowances has not been recognised because it is the directors' assessment that it is not sufficiently certain that there will be sufficient taxable profits available in the foreseeable future against which these losses and allowances can be utilised (2015: unrecognised deferred tax asset £45.7m).

Reductions in the UK corporation tax rate to 19% (effective from 1 April 2017) and the reduction to 18% (effective from 1 April 2020) were substantively enacted on 26 October 2015. This will reduce the company's future current tax charge accordingly. The deferred tax liability at 31 March 2016 has been calculated using the rate of 19% substantively enacted at the balance sheet date and is the tax rate applicable for the period in which the asset is expected to realise.

The effect of the rate reductions has created a reduction the residual tax asset which has been included in the figures above.

### 10 Intangible assets

	Goodwill	Software	Assets in course of construction	Total
Cost	£'000	£'000	£'000	£'000
Beginning of year	29,180	32,828	1,001	63,009
Additions	(#O	=	1,888	1,888
Disposals	ent.	(439)	<del>.</del>	(439)
Transfers	: <del>-</del>	1,065	(1,065)	
End of year	29,180	33,454	1,824	64,458
Amortisation				
Beginning of year	19,496	25,411	<u> </u>	44,907
Charge	1,723	3,387	#	5,110
Impairment charge		*	÷	
Disposals	3 <b>9</b> 0	(439)		(439)
End of year	21,219	28,359		49,578
Net book value				
At 31 March 2015	9,684	7,417	1,001	18,102
At 31 March 2016	7,961	5,095	1,824	14,880

The assets in course of construction comprise computer software.

# 10 Intangible assets (continued)

On 19 November 2010 the company acquired the global convertible bond (ex-US) business of KBC, via an asset purchase. The goodwill arising on acquisition is being amortised on a straight-line basis over ten years. This is the period over which the directors estimate as the useful economic life.

The company's accounting policy is to carry goodwill at amortised cost and review for impairment at each reporting date. A review of impairment of goodwill is measured as the difference between the carrying amount of the asset and its recoverable amount, with the recoverable amount being based on the higher of the fair value less costs to sell and value in use of the assets to which it relates.

In the opinion of the directors, the most appropriate estimate of the recoverable amount is the value in use of the Convertible Bond business. The value in use is measured by discounting cash flows, over a period of 3 years plus the terminal value, applying a discount rate of 25% and a perpetuity growth rate of 1.25%, this is consistent with the prior year.

#### 11 Tangible assets

	Furniture, fittings and equipment £'000	Computer hardware £'000	Motor vehicles £'000	Assets in course of construction £'000	Total £'000
Cost					
Beginning of year	14,741	7,142	39	253	22,175
Additions		. <del></del> 5	-	592	592
Disposals	(344)	(1,730)	at .	<b>≅</b>	(2,074)
Transfers	212	514		(726)	: <b>#</b> .5
End of year	14,609	5,926	39	119	20,693
Depreciation					
Beginning of year	1,984	3,218	39	ŝ	5,241
Charge	1,186	1,464	≘	≣	2,650
Disposals	(344)	(1,730)			(2,074)
End of year	2,826	2,952	39		5,817
Net book value					
At 1 April 2015	12,757	3,924		253	16,934
At 31 March 2016	11,783	2,974		119	14,876

The assets in course of construction comprise furniture, fittings and equipment, and computer hardware.

### 12 Available for sale investments

	2016 £'000	2015 £'000
Unlisted investments	1,139	916
The movement in the year was as follows:		
	2016 £'000	2015 £'000
Beginning of year	916	891
Exchange differences	85	(110)
Revaluation profit transferred to reserves	144	135
Additions		1992
Disposals	(6)	
End of year	1,139	916

# 13 Investments in subsidiary undertakings

The company had one subsidiary undertaking as at 31<sup>st</sup> March 2016. The percentage of the issued share capital held by the company is equivalent to the percentage of voting rights held.

Name of company	Country of incorporation	Principal activity		ge of equity grights held
Daiwa Corporate Advisory Holdings Limited	UK	Investment Holding Company		100%
The movement in the company's investments	in subsidiary unde	rtakings was as follow:	2016 £'000	2015 £'000
Beginning of year Disposal			3# 3#	*
End of year				7=1

# 13 Investments in subsidiary undertakings (continued)

The company's accounting policy is to carry investments in subsidiary undertakings at cost and review for impairment at each reporting date. Impairment of the investment in subsidiary was measured as the difference between the carrying amount of the asset and its recoverable amount, with the recoverable amount being based on the higher of the fair value less costs to sell and its value in use.

In the opinion of the directors, the most appropriate estimate of the recoverable amount is the value in use of Daiwa Corporate Advisory Holdings Limited. The value in use is measured by discounting cash flows, over a period of 3 years, plus the terminal value, applying a discount rate using a high – low range of 14% - 22% and a perpetuity growth rate range of 1.5% to 2.0%, consistent with the prior year. In the opinion of the directors, the nil carrying value of the investment remains appropriate.

14 DebtorsDebtors comprise the following amounts:

			2016			2015
,	Financial Assets	Non Financial Assets		Financial Assets	Non Financial Assets	
	Loans and Receivables	Other	Total	Loans and	Other	Total
	£'000	£'000	£'000	£'000	£'000	£'000
Trade debtors	1,086,898	-	1,086,898	941,958	-	941,958
Amounts owed by parent						
group undertakings	4,520,916	-	4,520,916	7,228,851	-	7,228,851
Amounts owed by						
subsidiary undertakings	19,667	: <b>≠</b> 0	19,667	22,114	-	22,114
VAT	-	687	687		881	881
Deposits paid for reverse						
repurchase agreements						
and securities borrowed	3,274,201	31	3,274,201	4,615,390	1.5.	4,615,390
Deferred tax asset (note						
15)	-	31	3.00	0.	2,868	2,868
Other debtors	17,708	-	17,708	4,173	8	4,181
Corporation tax						
recoverable	5 😤	88	88	0.00	81	81
Prepayments and accrued						
income	20,249	9,489	29,738	15,755	6,269	22,024
	-	-		·	s <del></del>	
	8,939,639	10,264	8,949,903	12,828,241	10,107	12,838,348

#### 14 Debtors (continued)

The carrying amount of debtors approximates to their fair value. All debtors are due within one year.

The company's accounting policy is to carry loans and receivables at amortised cost and review for impairment where necessary. As at  $31^{st}$  March 2016, in the opinion of the directors, the £27.7m impairment against the intercompany loan to Daiwa Corporate Advisory Holdings Limited remained appropriate. For purposes of valuation the loan is treated as an equity investment and compared against the value in use. The value in use is measured by discounting cash flows, over a period of 3 years, plus the terminal value, applying a discount rate using a high – low range of 14% - 22% and a perpetuity growth rate range of 1.5% to 2.0%, consistent with the prior year.

Prepayments and accrued income include £112,825 of defined contribution pension scheme prepayments (2015: £91,502) in relation to certain overseas branch pension schemes.

#### 15 Deferred tax

	2016 £'000	2015 £'000
Deferred tax liability (note 18) / asset (note 14)	(228)	2,868
The movement in the year was as follows:	2016 £'000	2015 £'000
Beginning of year	2,868	5,085
Charged to the Income Statement	(3,050)	(2,213)
Charged to the Reserves	(46)	(4)
End of year	(228)	2,868
	2016	2015
Deferred tax assets and liabilities, after offset of	£'000	£,000
balances:		
Tax Losses		3,050
Other timing differences	(228)	(182)
	(228)	2,868

## 16 Financial assets and liabilities held for trading

The company's financial assets and liabilities held for trading consist of marketable securities, classified as held for trading, and derivative financial instruments, comprising futures and forwards, options, swaps and forward foreign currency contracts. Fair value is the amount at which a financial instrument could be exchanged in an arm's length transaction between informed and willing parties, other than in a forced or liquidation sale and excludes accrued interest.

# 16 Financial assets and liabilities held for trading (continued)

Thancial assets and habilities held for trading (continued)		
	2016	2015
Financial Assets	£'000	£'000
Non Derivative marketable securities		
Equities	3,411	31,581
Government, Government Agency Bonds, and Municipal Bonds	824,572	1,034,570
Corporate Debt (inc Convertible Bonds)	1,231,047	1,687,905
Total	2,059,030	2,754,056
of which listed	1,987,312	2,552,361
Derivative financial instruments		
Futures & Forwards	3,134	30,297
Options	33,595	128,863
Swaps	555,096	138,271
Other	384	173
Total	592,209	297,604
of which listed	118	102
Total financial assets held for trading	2,651,239	3,051,660
Financial Liabilities		
Non Derivative marketable securities		
Equities	30,600	104,247
Government, Government Agency Bonds, and Municipal Bonds	618,839	852,974
Corporate Debt (inc. Convertible Bonds)	263,493	468,274
Total	912,932	1,425,495
of which listed	873,417	1,082,222
Derivative financial instruments		
Futures & Forwards	2,137	14,186
Options	28,983	138,133
Swaps	573,094	148,147
Other	1,714	2,757
Total	605,928	303,223
of which listed	263	992
Total financial liabilities held for trading	1,518,860	1,728,718
	1	

# Notes to the Financial Statements

### 17 Cash at bank and in hand

Cash at bank and in hand for the company includes deposits of £7,019,572 (2015: £1,404,112) with the parent group undertakings.

The carrying amount of cash at bank and in hand approximates to its fair value.

# 18 Creditors: amounts falling due within one year

			2016	5		
	Financial Liabilities	Non financial Liabilities	Total	Financial Liabilities	Non financial Liabilities	Total
	Other	Other		Other	Other	
	£'000	£'000	£'000	£,000	£'000	£'000
Other short term	24 722		34,732			
borrowings	34,732	(3)	34,732			
Overdrafts	6,164		6,164	1,388	= = =	1,388
Trade Creditors	1,010,572	920	1,010,572	1,113,433	-	1,113,433
Amounts owed to parent						
group undertakings	1,760,240	-	1,760,240	2,505,412	*	2,505,412
Deposits received for						
repurchase agreements and securities lent	6,762,628		6,762,628	10,062,352	(#K	10,062,352
Deferred Tax Liability	*	228	228		2	SE:
Other creditors:						
- social security and PAYE	941	1,669	1,669	1941	1,289	1,289
- other creditors	3,171	10	3,181	3,166	13	3,179
Accruals and deferred						
income	24,738	·*:	24,738	29,175		29,175
*	9,602,245	1,907	9,604,152	13,714,926	1,302	13,716,228

### 18 Creditors: amounts falling due within one year (continued)

The carrying amount of creditors approximates to their fair value.

The company had a total unsecured borrowing facility of ¥198bn/£1.224bn (2015: ¥198bn/£1.15bn) from Daiwa Securities Company Ltd which was provided on an uncommitted basis, as at 31 March 2016 and at 31 March 2015. At 31 March 2016 ¥48bn/£0.3bn (2015: £¥172bn/£0.97bn) was drawn on the facility.

There are no amounts included within overdrafts due to group undertakings (2015: £nil). The company has £6,164,462 due to clearing agents which were secured principally by securities held on the company's trading accounts with those clearing agents (2015: £1,387,835).

Included in accruals and deferred income is an amount of £829,605 for penalties and interest on a US withholding tax assessment, currently in dispute. While the likelihood of the company having to pay penalties is high the amount is uncertain, as the IRS may apply a range of penalties. The company is in regular dialogue with the IRS on this subject. The company has provided for the likely penalties plus interest.

Accruals and deferred income include defined contribution pension schemes accruals of £777 all of which relates to certain overseas branch pension schemes (2015: £2,447 all of which related to certain overseas branch pension schemes).

### 19 Analysis of Financial Assets and Liabilities by Measurement Basis

	Financial Assets and Liabilities measured at fair value £'000	Available for Sale Investments	Financial Assets and liabilities at amortised cost £'000	2016 Total £'000
Financial Access				
Financial Assets				
Cash at bank and in hand		0.20	91,155	91,155
Financial Assets held for trading	2,651,239		-	2,651,239
Available for Sale Investments	2	1,139	•	1,139
Debtors – Loans and Receivables	<u>*</u>	V <b>2</b> 4	8,939,639	8,939,639
	2,651,239	1,139	9,030,794	11,683,172
Financial Liabilities				
Financial Liabilities held for trading	1,518,860	( <b>a</b> )	-	1,518,860
Creditors falling due within one year – Financial Liabilities	*		9,602,245	9,602,245
Creditors falling due after one year	*	:#3	1,826	1,826
	1,518,860		9,604,071	11,122,931

## 19 Analysis of Financial Assets and Liabilities by Measurement Basis (continued)

	Financial Assets and Liabilities measured at fair value	Available for Sale Investments	Financial Assets and liabilities at amortised cost	2015 Total
	£'000	£'000	£'000	£,000
Financial Assets				
Cash at bank and in hand	ä	-	141,832	141,832
Financial Assets held for trading	3,051,660	22	840	3,051,660
Available for Sale Investments	坦	916	191	916
Debtors – Loans and Receivables	=	1961	12,828,241	12,828,241
	3,051,660	916	12,970,073	16,022,649
Financial Liabilities				
Financial Liabilities held for trading	1,728,718		X <del>9</del> 2	1,728,718
Creditors falling due within one year – Financial Liabilities	=	le:	13,714,926	13,714,926
Creditors falling due after one year	清	•	2,476	2,476
	1,728,718	16	13,717,402	15,446,120

## 20 Provisions for liabilities

The company recognises a provision for a liability if the company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Pending litigation

#### Lehman Brothers underwriting

On 7<sup>th</sup> February, 2011 CalPERs commenced proceedings against the company in the United States District Court of Northern District of California San Francisco Division alleging violations of Sections 11 and 12(a)(2) of the Securities Act.

### Background information

The company together with a number of other underwriters is a party to litigation in the United States arising out of the underwriting of bonds or notes for Lehman Brothers' entities. On 9<sup>th</sup> August, 2013 Mr Justice Kaplan of United States District Court Southern District of New York gave a judgment in favour of the defendants (including the company) dismissing the case. CaLPERs appealed against this decision on 17<sup>th</sup> September, 2015. The underwriters filed their appeal opposition brief on 17<sup>th</sup> December, 2015.

### 20 Provisions for liabilities (continued)

#### Claimed amount/financial impact

The maximum recoverable amount solely from the company is up to \$12.3m. However, under the terms of underwriting agreements, liability is shared amongst the underwriters. The company's exposure if the maximum recoverable amount is divided equally amongst underwriters is approximately \$4.53m. The company is defending the proceedings. Whilst the outcome of this litigation is not predictable, the company's directors believe that, based on the information available to it, appropriate provision has been made in respect of the present state of proceedings.

#### Recent developments

There have been no material recent developments.

## Redundancy, restructuring and onerous contracts

Provision is made for anticipated costs of restructuring and reorganisation, including redundancy costs, and contractual obligations. An obligation exists when the company has a detailed formal plan for restructuring a business and has raised valid expectations in those affected by the restructuring by announcing its main features or starting to implement the plan.

The table below represents the present value of the anticipated liability of the company.

_			2016			2015
	Pending litigation	Redundancy, restructuring and onerous	Total	Pending litigation	Redundancy, restructuring and onerous	Total
	£'000	£'000	£'000	£'000	£'000	£'000
Beginning of year	1,347	885	2,232	1,200	1,665	2,865
Change in provision	-	1,510	1,510	-	419	419
Exchange adjustments	42	i.es	42	147	¥.	147
Utilised during the year	Ĕ	(522)	(522)	Ę	(1,199)	(1,199)
Total	1,389	1,873	3,262	1,347	885	2,232

### 21 Creditors: amounts falling due after more than one year

	2016 £'000	2015 £'000
Accruals and deferred income	1,826	2,476

Accruals and deferred income comprises deferred compensation costs and social security costs, falling due after more than one year.

## 22 Called-up share capital

	2016	2015
	£'000	£'000
Allotted, called-up and fully paid		
Ordinary shares of £1 each	732,121	732,121

#### 23 Financial commitments

## a) Capital commitments

As at 31 March 2016, capital expenditure contracted for but not provided for amounted to £0.05m (2015: £0.2m).

#### b) Contingent liabilities

Pending litigation

## **Administration of Kaupthing Bank**

On 25<sup>th</sup> June 2012, the administrators of Kaupthing Bank commenced proceedings against the company as the reserve defendant (with a broker, as the primary defendant) in the District Court of Reykjavik alleging that certain repurchase transactions by Kaupthing should be set aside and the sale of the proceeds repaid.

#### Background information

The proceedings relate to the sale by the company of bonds issued by Kaupthing Bank to a broker in 2008. It transpires that the broker was acting on behalf of the Issuer. The reference date for Kaupthing's winding up was 15 November 2008. The company believes it acted in good faith as a professional intermediary between two financial services institutions.

### Claimed amount / financial impact

The value of the claim is ¥870m plus interest and costs. The company is defending the proceedings. The directors estimate that the likelihood of the proceedings being successful as unlikely. The directors have formed their view based on external legal advice and believe that it is not necessary to make any provision in relation to this matter.

### 23 Financial commitments (continued)

### Recent developments

There have been no material recent developments.

#### Liquidation of Singularis Holding Limited

The liquidators of Singularis Holdings Limited ("SHL") commenced proceedings against the company on 18<sup>th</sup> July 2014 in the High Court of Justice Chancery Division alleging amongst other things negligence on the part of the company.

### Background information

The proceedings concern dealings by the company with SHL, a former client. The company entered into various financing transactions with SHL. These positions were closed in June 2009. The company distributed the client's funds in accordance with instructions received from the client. Official liquidators of SHL were appointed by the Grand Court of The Cayman Islands on 18<sup>th</sup> September 2009.

#### Claimed amount / financial impact

The amount claimed by the liquidators is US\$204m plus interest and costs. The company is defending the proceedings. The company believes that it acted in good faith and considers the possibility of a successful claim as being ultimately unlikely. The directors have formed their view based on external legal advice and believe it is not necessary to make any provision in relation to this matter.

#### Recent developments

There have been no material recent developments.

### c) Lease commitments

The company leases a number of properties and certain items of office machinery under operating leases. The minimum annual rentals under these leases are as follows:

			2016			2015
	Property £'000	Other £'000	Total £'000	Property £'000	Other £'000	Total £'000
Operating leases which expire						
- within 1 year	12	•	12	267	1	268
- within 2-5 years	122	18	140	12	18	30
- after 5 years	2,975		2,975	2,975	8	2,975
	3,109	18	3,127	3,254	19	3,273

#### 23 Financial commitments (continued)

#### d) Pension arrangements

Pension benefits for the majority of staff are provided in the UK through a defined contribution scheme (group personal pension plan) to which the company contributes a percentage based on each member's pensionable salary, between 8% and 20%. Under the core scheme, employee contributions are voluntary. A contribution matching scheme is in operation to encourage a good pension outcome for the members. All aspects of the scheme including governance, communication and the scheme design are fully compliant with automatic enrolment.

The amount charged in the profit and loss account for pension costs of the company under both the contributory and non-contributory sections of the group personal pension plan was £3.6m (2015: £4.2m).

The UK scheme also covers the following companies: Daiwa Asset Management (Europe) Ltd and Daiwa SB Investments (UK) Ltd. Separate schemes are administered in respect of staff employed in the company's overseas branches and representative offices. The total cost in relation to branch pension schemes was £154,258 (2015: £131,939).

The company's ultimate parent undertaking, Daiwa Securities Group Inc., operates separate pension schemes of which certain employees seconded to the company from Japan are members. The total cost in relation to these pension schemes was £61,312 (2015: £196,543).

#### e) VAT

The company is registered for VAT purposes in a group of undertakings which share a common registration number. As a result, it has jointly guaranteed the VAT liability of the VAT group, and failure by other members of the group would give rise to additional liabilities for the company. The directors are of the opinion that no such liability is likely to arise.

### 24 Share based payments

The company's ultimate parent company, Daiwa Securities Group Inc., operates a share scheme of which certain employees seconded to the company from Japan are members.

The "Daiwa Securities Group Inc. Head Office New Stock Reservation Rights" scheme was introduced in September 2004, and is open to certain selected employees of the Daiwa Securities Group. Under the plan the employees were granted share options over Daiwa Securities Group Inc. shares.

In accordance with FRS 102 the fair value of the equity-settled share based payments to employees is determined at the date of grant and is expensed on a straight line basis over the vesting period based on the company's estimate of options that will eventually vest. The weighted average fair value of options granted in the year was ¥155.11 (2015: ¥115.12) and the total charge for the year was £30,635 (2015: £26,993).

### 24 Share based payments (continued)

The company is exempt from specific share based payment disclosures under share-based payment arrangements that existed during the period and the full disclosures as required by FRS 102 have not been disclosed as explained within accounting policies set out in Note 1 on page 23. The equivalent disclosures required by FRS 102 are included in the consolidated financial statements of the Daiwa Securities Group Inc. in Japan in which the company's results are consolidated.

#### 25 Collateral

The company enters into repurchase agreements and engages in stock borrowing and lending as part of it's funding, market-making and position management activities. The table below summarises the position at the reporting date:

	2016 £ bn	2015 £bn
Securities Received		
Securities received as collateral/borrowed	7.3	11.2
Source:		
Matched Book Repo Activity	5.8	8.6
Liquid Asset Buffer	0.5	1.1
Securities Borrowed	1.0	1.5
Total	7.3	11.2
Securities Pledged		
Securities pledged as collateral/lent Use:	7.4	10.9
Firm Funding Repo Activity	1.6	2.3
Matched Book Repo Activity	5.8	8.6
Total	7.4	10.9

Note that the information above is presented on a value date basis, whilst Financial Assets and Liabilities held for trading are presented on a trade date basis.

### 26 Financial risk management

#### Exposures to risk

In the normal course of its business the company is exposed to a range of financial risks including market, credit and liquidity risk. Market risk exposures arise from trading book positions held in Fixed Income, Equity, Derivative and Convertible instruments. Credit risk exposures arise from unsettled/outstanding trades in the event of counterparty failure and the deterioration of the credit quality of issuers of debt securities, resulting in a fall in the value of the

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company's holding of assets. Liquidity risk is the risk that the company does not have sufficient financial resources to meet its obligations when they fall due, or can secure such resources only at excessive cost.

Objectives, policies and processes for managing risk

The Board is responsible for setting and monitoring the company's risk appetite and is responsible for oversight of the risk management function. The Board Risk Committee is directly accountable to the Board and has delegated responsibility for oversight of the risk management at a high level. The company's objective is to have comprehensive and timely control and disclosure of key risk measures and exposures with daily reports being made available to all division heads, local senior management and the immediate parent company in Tokyo. Senior management participate in the risk management process through the firm's Risk and Assets & Liabilities Committee and other division-specific risk focus groups.

Responsibility for day-to-day control and monitoring rests with the Risk Management & Compliance Division for market and credit risk and the Finance & Operations Division for liquidity risk, both of which have a reporting line that is independent from the sales and trading areas. For liquidity risk there is also a secondary reporting line into the head of the Risk Management & Compliance Division in order to ensure a comprehensive and consistent approach to risk management across the firm. The divisions employ a variety of risk management tools including a policy of limit control and exception reporting for both the proprietary and unsettled client positions.

#### Market risk

Market risk is controlled and monitored using a range of risk management tools including VaR, basis point value (BPV) limits, and scenario and stress testing. A variety of limits are set locally within parent company rules – by instrument rating, issuer, geographic location, and both cumulative and aged holdings. External ratings, where available, are applied to all securities. Should the security not be rated, an external issuer rating is used and in the absence of any external rating an internal issuer rating would be applied.

All material market risks, including those arising from market making and proprietary trading, are subject to VaR analysis on a daily basis. The VaR analysis for the year was as follows:

	2016	2015
	£'000	£'000
Year-end	1,406	1,547
Average	2,141	2,163
Maximum	3,300	3,161
Minimum	1,289	1,432

VaR is measured using an historic simulation methodology at a 99% confidence level, with a 1-day holding period and a 560 day observation period. All trading book positions are also subject to other sensitivity analyses including BPV (gross and net) and credit spread (by rating, per issuer, per country, cumulative net and gross).

The VaR numbers shown for 2016 incorporate full diversification offsets between businesses. The decrease in VaR, compared to 2015, is mostly due to reductions in secondary credit trading activities during the second half of the financial year.

#### Credit risk

Counterparty exposure is managed by rigorous on boarding procedures, counterparty rating, limit setting (notional, credit and settlement, where necessary), exposure monitoring and exception reporting. Appropriate legal agreements are entered into according to product. Risk mitigation is also conducted daily via collateral management activity.

Internal ratings are applied to all counterparties and are a key component in determining the risk appetite and size of limit assigned to each client. The company determines internal ratings through a scorecard-based approach using publicly available information and accounts and verifying broad consistency with external ratings provided by external credit rating assessment institutions (ECAI). No material counterpart losses were suffered during the year.

The maximum exposure to credit risk, gross of collateral, by class of financial asset as at the year-end was represented by the carrying amount as follows:

	2016 £'000	2015 £'000
Available for sale investments	1,139	916
Financial assets at fair value through profit and loss:		
Derivatives financial instruments	592,209	297,604
Marketable securities	2,059,030	2,754,056
Loans and receivables:		
Debtors - Loans and receivables	8,939,639	12,828,241
Cash at bank and in hand	91,155	141,832
	11,683,172	16,022,649

### Notes to the Financial Statements

### 26 Financial risk management (continued)

The credit quality by class of financial asset can be assessed by reference to the company's credit monitoring process, described above, as follows:

						2016						2015
					Sub-						Sub-	
Credit Rating	AAA	AA	A	ввв	Investment	Total	AAA	AA	A	BBB	Investment	Total
					Grade						Grade	
	£'000	£'000	£'000	£'000	£,000	£'000	£'000	£'000	£'000	£'000	£,000	£'000
Available for												
sale investments	-	1,139				1,139	-	910	e.		6	916
Debtors - Loans and Receivables	20,795	609,108	2,825,746	4,698,970	785,020	8,939,639	2,877	495,809	3,455,226	8,250,124	624,205	12,828,241
Derivative financial instruments		270,588	9,111	311,558	952	592,209		16,032	76,475	204,935	162	297,604
Marketable												
securities	496,713	1,109,826	239,506	189,561	23,424	2,059,030	450,230	1,385,900	524,616	312,387	80,923	2,754,056
Cash at bank and in hand	30	38,551	44,230	8,322	52	91,155	Ĭ	46,961	80,403	14,424	44	141,832
	517,508	2,029,212	3,118,593	5,208,411	809,448	11,683,172	453,107	1,945,612	4,136,720	8,781,870	705,340	16,022,649

### Funding and Liquidity Risk Management

The firm's funding and liquidity risk management objective is to ensure that the company has adequate funding to support its asset base and meet its financial obligations as they fall due under normal and stressed market conditions. In order to achieve this objective, the company's funding mix is calibrated to provide stable and cost effective sources of finance to accommodate market disruptions over both the short and long term.

Daiwa Europe is governed by the Financial Conduct Authority's (FCA's) prudential liquidity regime in the UK. The FCA requires the company to undertake an annual assessment into the adequacy of its liquidity resources and liquidity risk management framework. This self-assessment process is called an Individual Liquidity Adequacy Assessment (ILAA) and it is subject to a Supervisory Liquidity Review Process (SLRP), conducted by the FCA. The SLRP leads to Individual Liquidity Guidance (ILG) being conferred on the company that requires the company to adhere to minimum quantitative standards on liquidity. The company holds a significant liquid asset buffer which ensures that it adheres to this minimum standard at all times.

### **Funding**

Primary sources of funding include:

- 1. The firm's own capital and reserves which serve as the longest dated and most stable form of finance;
- Secured financing (repos collateralised with the company's highly liquid trading book assets) from a diverse pool of counterparts, with the largest volume of trading conducted through Central Clearing Counterparties (CCPs);
- 3. Additional ISDA collateral posted by the parent company to cover regulatory capital exposure on certain back to back derivative trades; and
- 4. Access to an unsecured, uncommitted funding facility from the parent.

#### Liquidity Risk

Liquidity risk is quantified through scenario tests that assess the impact of a variety of circumstances that could affect the liquidity profile of the balance sheet. Scenario testing involves conservative parameterisation of events that may transpire following a liquidity shock and include (but are not limited to) multiple downgrades of the parent's credit rating, severe disruptions in the wholesale markets, impaired functioning of the FX markets, increase in margin calls at the firm's clearers and counterparts being unable to settle trades on contractual settlement dates. Results are expressed in the form of 'funding gaps' which quantify the mismatch between funding resources and funding users.

The company's liquidity risk appetite statement requires the firm to be able to survive a combination liquidity event (market specific and idiosyncratic scenario) on a stand- alone basis (without parental support) for at least one month before senior management intervention e.g. through a forced sale of inventory or closure of elements of the business. The Board has also set a risk appetite statement around the firm's expected survival period (a minimum of 1 year) during severe market shocks and a risk appetite statement around average residual tenor of unsecured deposits (funding) from the parent.

Liquidity risk is managed through:

- 1. Balance sheet controls that ensure current and planned divisional funding usage is in line with Board agreed business plans;
- 2. Mismatch controls that limit the amount of funding gaps that the firm/individual business lines can run;
- 3. Material currency gap limits, which ensures access to core currencies in the event of a stress;
- 4. A series of early warning indicators (EWIs) that monitor emerging vulnerabilities in markets where the firm has business interests;
- 5. Holding unencumbered liquidity reserves commensurate with the results of stress testing that enable the firm to absorb the short term effects of a severe liquidity shock; and
- 6. A comprehensive contingency funding plan (CFP) that details senior management action during a liquidity event to ensure that the firm's core franchise remains intact.

#### Governance

The company's Board is ultimately responsible for approving all aspects of the firm's funding and liquidity policy framework. The Board has delegated certain responsibility on oversight of the firm's financial resources and liquidity risk to its senior executive committee - the Risk and Asset Liability Committee (RALCO). Independent non-executive review of the company's liquidity framework is undertaken by the firm's Board Risk Committee on behalf of the Board. The Liquidity Risk Management (LRM) section undertakes day on day monitoring of the firm's funding and liquidity position. Treasury is responsible for operational liquidity management in respect of raising unsecured financing for the firm and managing the firm's Liquid Asset Buffer (LAB) portfolio. The Operations, LRM, Credit Risk and Treasury sections at DCME coordinate elements of intra-day liquidity management.

#### Liquidity Reserves

The company maintains a pool of liquid assets typically comprising high credit quality unencumbered bonds issued by prime European sovereigns and the Central Banks of the USA, Japan, Australia and the UK. On occasion, the firm also includes in its liquidity pool, certain senior bonds issues by multilateral development banks such as the International Bank for Reconstruction & Development.

The composition of Daiwa's LAB portfolio reflects the currency mix of the firm's underlying balance sheet.

The contractual maturity profile of financial liabilities is as follows:

						2016
	On demand	Less than 1 month	1 to 3 months	3 months to year	Between 1-5 years	Total
	£'000	£'000	£'000	£'000	£'000	£'000
Marketable Securities	912,932		<u></u>		3	912,932
Derivative Financial Instruments	605,928	•		<b>⊕</b>		605,928
Deposits received for repurchase agreements and securities lent	2,211,074	3,895,851	1,114,682			7,221,607
Other Financial Liabilities	807,973	1,246,514	16,406	309,745	1,826	2,382,464
Total	4,537,907	5,142,365	1,131,088	309,745	1,826	11,122,931

						2015
	On demand	Less than 1 month	1 to 3 months	3 months to year	Between 1-5 years	Total
	£,000	£,000	£'000	£'000	£'000	£'000
Marketable Securities	1,425,495	÷	±.			1,425,495
Derivative Financial Instruments	303,223				: <b>:</b>	303,223
Deposits received for repurchase						303,223
agreements and securities lent	3,507,417	6,214,010	1,130,654			10,852,081
Other Financial Liabilities	646,734	1,151,124	171,317	893,670	2,476	2,865,321
Total	5,882,869	7,365,134	1,301,971	893,670	2,476	15,446,120

The "On demand" time bucket includes balances with open maturity or due over night.

Derivative financial instruments and marketable securities have been included in the 'On demand' time bucket at their fair value or approximate thereto. Classification of derivative instruments in the on demand bucket, rather than presentation based on contractual maturity, is considered to be prudent given the potential for various triggers embedded in some of DCME's derivative contracts.

Financial liabilities not in the trading portfolio are presented on an undiscounted contractual cash flows basis and they all fall due within one year. As at 31 March 2016, the undiscounted contractual cash flows approximates to the carrying amounts on the balance sheet (2015: approximates to the carrying amounts).

### 27 Capital risk management

Regulatory capital resources requirement

The company is regulated by the Financial Conduct Authority (FCA) in the UK and is subject to minimum capital requirements imposed by the regulator and by the European Capital Adequacy Regulation and Directive (collectively referred to as CRD IV<sup>1</sup>). The EU Capital Adequacy framework, like its predecessor, consists of three "pillars".

Pillar 1 sets forth the rules for calculating the minimum capital requirements for market risk, credit risk and operational risk. The company has adopted the standardised approach for its Pillar 1 capital resources requirement calculation.

The "CRD IV" package of regulation (EU/575/2013) and directive (2013/36/EU) came into force on 1 January 2014 and introduced new definitions of capital resources ("own funds") new calculations of capital requirements and new liquidity & stable funding requirements.

### Notes to the Financial Statements

#### 27 Capital risk management (continued)

The Pillar 2 rules require regulated firms to establish an Internal Capital Adequacy Assessment Process (ICAAP), which forms the basis for an on-going self-assessment of their risk profile; with this being used to determine a "Pillar 2" capital resources requirement independent of, but no lower than, the minimum capital requirements imposed by Pillar 1.

The Pillar 2 process involves a supervisory review ("SREP") as result of which the FCA provides firms with individual capital guidance (ICG); which is effectively an additional capital resources requirement to be applied to the Pillar 1 minimum.

The Pillar 3 rules require regulated firms to publish certain risk and capital disclosures typically either as part of the annual financial statements, or by being made available on the company's website. Disclosures will be updated as a minimum on an annual basis and made available on the company's website as soon as practicable.

Since the coming into force of CRD IV, the company has been categorised as a "full scope" IFPRU 730K investment firm under the revised framework. "IFRU" refers to the "Prudential Sourcebook for Investment Firms", part of the FCA's Handbook of Rules and Guidance. During the year, no breaches of the company's capital requirement were reported to the FCA.

#### Capital Management

The company's capital management objectives are to ensure that the company maintains sufficient capital resources to support its business and planned strategic developments and that it complies with the regulatory capital requirements at all times. It is the company's policy to maintain a strong capital base commensurate with its risk appetite.

Formal procedures are in place to monitor and manage capital resources on an active and timely basis. Responsibility for day to day monitoring of capital adequacy rests with the regulatory reporting function. Daily and periodic reports are prepared and distributed to local senior management and reported to head office in Tokyo. The company manages its capital usage through limit setting, capital allocation and capital planning. A Risk, Asset and Liability Management Committee (RALCO), reporting to the company's Board, is in place to oversee the management of capital and carry out periodic assessment of the company's capital resources requirements.

Regulatory Capital	2016	2015
	£,000	£'000
Common Equity Tier 1 Capital	586,189	606,778
Additional Tier 1 Capital	-	:=:
Total Tier 2 Capital	€	•
Regulatory capital resources	586,189	606,778

# 27 Capital risk management (continued)

	2016	2015
	£'000	£'000
Shareholders' Funds	595,092	618,138
Prudent Valuation adjustment (unaudited)	(942)	(1,676)
Intangible Assets – Goodwill	(7,961)	(9,684)
Regulatory capital resources	586,189	606,778

## 28 Fair Value estimation

The following table sets out fair value measurements as at 31 March 2016 using the FRS 102 fair value measurement hierarchy.

Assets	Level 1 £'000	Level 2 £'000	Level 3 £'000	2016 Total £'000
Available for sale investments	( <b>=</b> )	<b>⊕</b> /	1,139	1,139
Financial assets at fair value through profit and loss:				
Derivatives financial instruments	118	592,091	-	592,209
Marketable securities	2,033,521	22,367	3,142	2,059,030
Total assets	2,033,639	614,458	4,281	2,652,378
Liabilities				
Financial assets at fair value through profit and loss:				
Derivative financial instruments	263	605,665	22	605,928
Marketable securities	911,353	1,579	i=	912,932
Total liabilities	911,616	607,244		1,518,860

### Notes to the Financial Statements

## 28 Fair Value estimation (continued)

There have been no transfers into Levels 3 from Level 2. A reconciliation of fair value measurement in Level 3 is set out below.

Level 3 financial assets are valued based upon parameters which are unobservable in the market. The level 3 marketable securities are valued based upon a fundamental analysis of expected recovery value. The level 3 available for sale investments are valued by reference to the published net asset per share.

The following table presents the changes in level 3 instruments for the year ended 31 March 2016.

	Available for sale investments	Derivative financial instruments	Marketable securities	2016 Total
Assets	£'000	£'000	£'000	£'000
Beginning of the year	916	17	3,946	4,862
Transfers into Level 3	25	1,5,1		<del></del> 8
Purchases/Issues		:=1	23	23
Sales/Maturities	(6)	: <del>=</del> :	:=:	(6)
Revaluation	144	( <del>*</del> )	(924)	(780)
Exchange differences	85	( <b>=</b> )	97	182
Gains/(losses)				
End of year	1,139		3,142	4,281

There were no level 3 liabilities in the year ended 31 March 2016.

# 28 Fair Value estimation (continued)

The following table sets out fair value measurements as at 31 March 2015 using the FRS 102 fair value measurement hierarchy.

			2015		
	Level 1	Level 2	Level 3	Total	
	£'000	£'000	£'000	£'000	
Assets					
Available for sale investments	•	-	916	916	
Financial assets at fair value through profit and loss:					
Derivatives financial instruments	102	297,502	-	297,604	
Marketable securities	2,640,919	109,191	3,946	2,754,056	
Total assets	2,641,021	406,693	4,862	3,052,576	
Liabilities					
Financial assets at fair value through profit and loss:					
Derivative financial instruments	992	302,231	X#	303,223	
Marketable securities	1,425,495	-	34	1,425,495	
Total liabilities	1,426,487	302,231	9 <u> </u>	1,728,718	

There were transfers into Levels 3 from Level 2. A reconciliation of fair value measurement in Level 3 is set out below.

The following table presents the changes in level 3 instruments for the year ended 31 March 2015.

	Available for sale	Derivative financial	Marketable securities	2015
	investments	instruments		Total
	£'000	£'000	£'000	£'000
Assets				
Beginning of the year	891	€.	3,294	4,185
Transfers into Level 3		<u>14</u>	464	464
Purchases/Issues	<b>=</b> 0	2	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	•
Sales/Maturities				
Revaluation	135		(214)	(79)
Exchange differences				
Gains/(losses)	(110)	<del>5</del>	402	292
End of year	916		3,946	4,862

There were no level 3 liabilities in the year ended 31 March 2015.

### 29 Related party transactions

Directors' remuneration

The remuneration of the directors was as follows:

	2016 £'000	2015 £'000
Emoluments	1,549	1,853
Company contributions to group personal pension plans	64	79
	1,613	1,932

#### Pensions

The number of directors who were members of group personal pension plans was as follows:

	2016 Number	2015 Number
Money purchase schemes	3	3

#### Highest paid director

The above amounts for remuneration include the following in respect of the highest paid director:

	2016	2015
	£'000	£'000
Emoluments	620	947
Company contributions to the group personal pension plan	50	59
		:
	670	1,006

Emoluments include all salary and benefits accruing to directors, plus the current year cash portion of bonus awards and the vesting cash position of deferred awards.

#### 30 Ultimate parent company

The company is a wholly owned subsidiary of Daiwa International Holdings Inc., itself a wholly owned subsidiary of Daiwa Securities Group Inc. incorporated in Japan. The parent company of the largest and smallest group that includes the company and for which group financial statements are prepared is Daiwa Securities Group Inc. The consolidated financial statements of this group, prepared under Japanese generally accepted accounting practice, are available to the public and may be obtained from 5 King William Street, London EC4N 7DA.

# 31 Country by Country Reporting and Disclosure of Return on Assets

## a) Country by country reporting

The following reporting has been prepared to comply with the requirements set out in Article 89 of the European Union Capital Requirements Directive IV.

Location	Principal Activities	Turnover	Profit or (Loss) before tax	Corporation Tax (amount paid)	Average Headcount
		£'000	£'000	£'000	
United Kingdom	1	79,215	(20,184)	(3,050)	344
Switzerland	2	3,816	(210)	я	10
Bahrain	2	2,156	693	-	8
Russia	3	552	(159)	=	3
France	3	284	(316)	75	3
		86,023	(20,176)	(3,050)	368

The above analysis takes into account the internal allocation of costs based upon estimated usage of support functions.

### Principal activities:

- 1. The primary activities of the head office are to provide investment banking services in Equities, Fixed Income, Convertible Bonds, and financing of development real estate projects.
- 2. The branches in Switzerland and Bahrain exist to facilitate sales activity in their local regions on behalf of DCME London.
- 3. The representative offices in France and Russia exist to source business opportunities for DCME London in those countries.

#### Public subsidies received:

The company receives no public subsidies.

## b) Return on Assets

According to Article 90 of the European Union Capital Requirements Directive IV DCME are required to disclose the return on net assets (being defined as net profit after tax). For the year ended 31 March 2016 this was -3.9%.